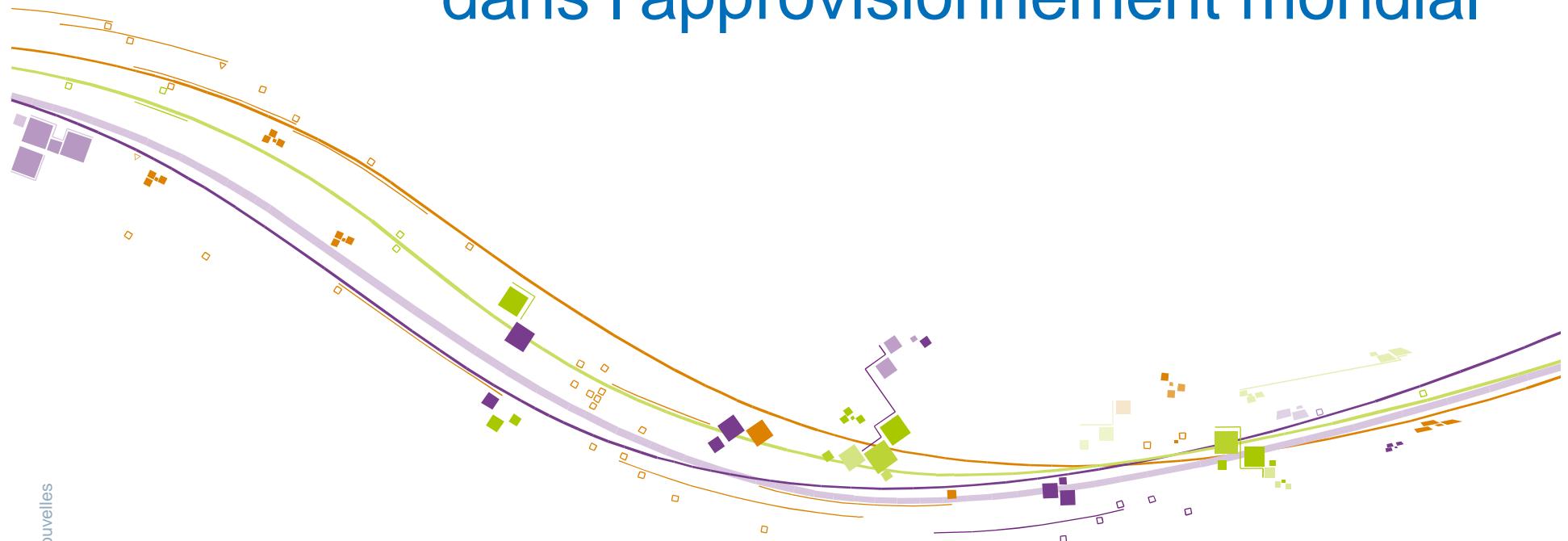
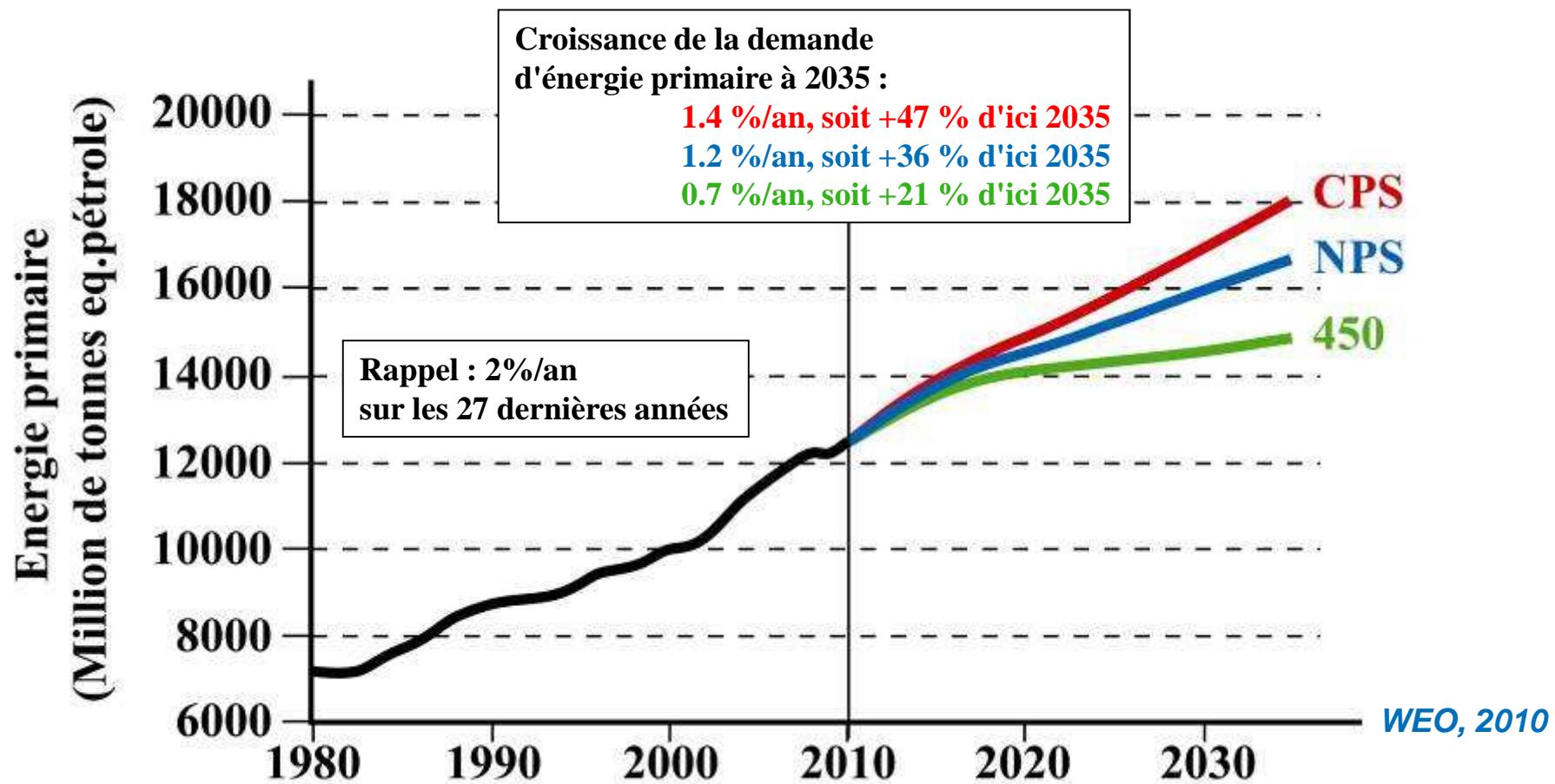


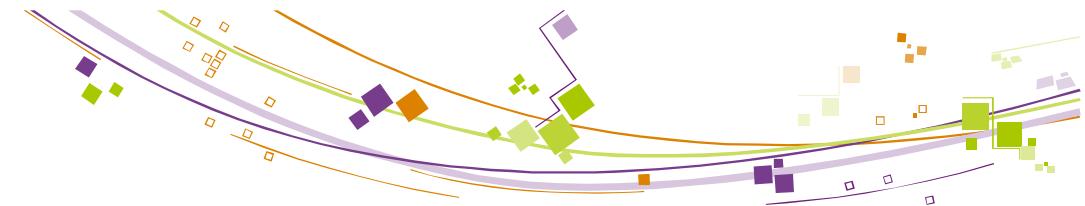
Le rôle des hydrocarbures de roche-mère dans l'approvisionnement mondial



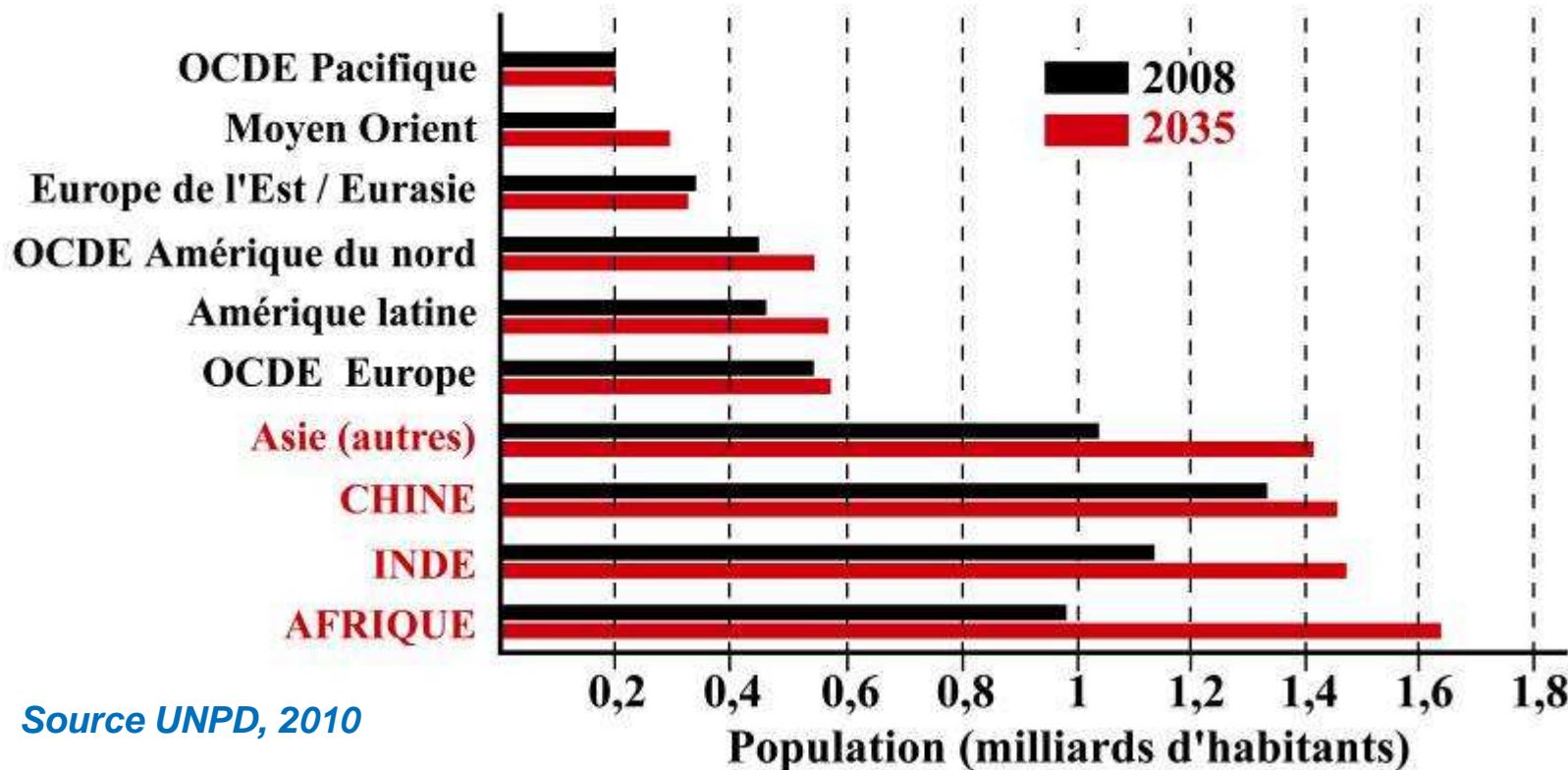
Roland Vially, IFP Energies nouvelles

La demande en énergie primaire continue à augmenter quel que soit le scénario retenu

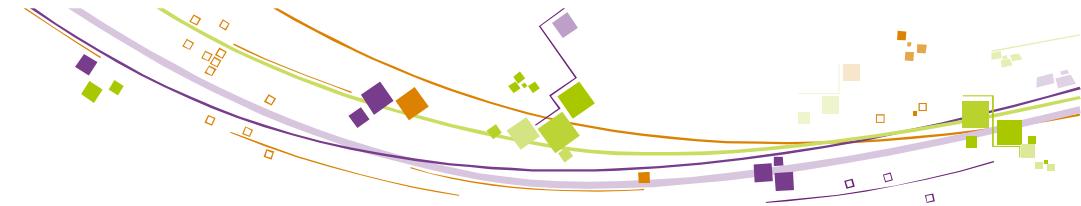




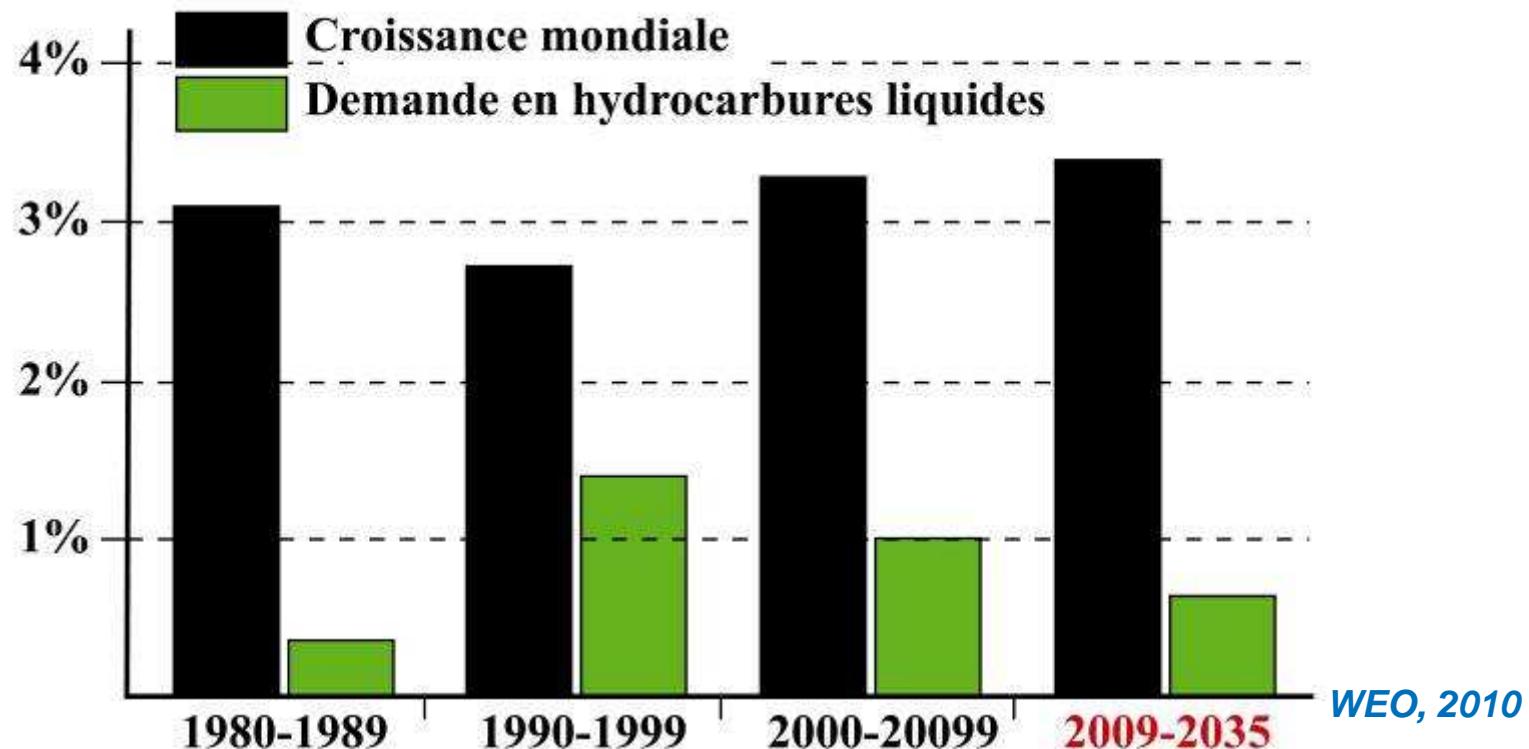
Une tendance lourde : L'augmentation de la population



L'augmentation annuelle de la population sera de l'ordre de 1% jusqu'en 2035
La population devrait atteindre les 8,5 milliards en 2035



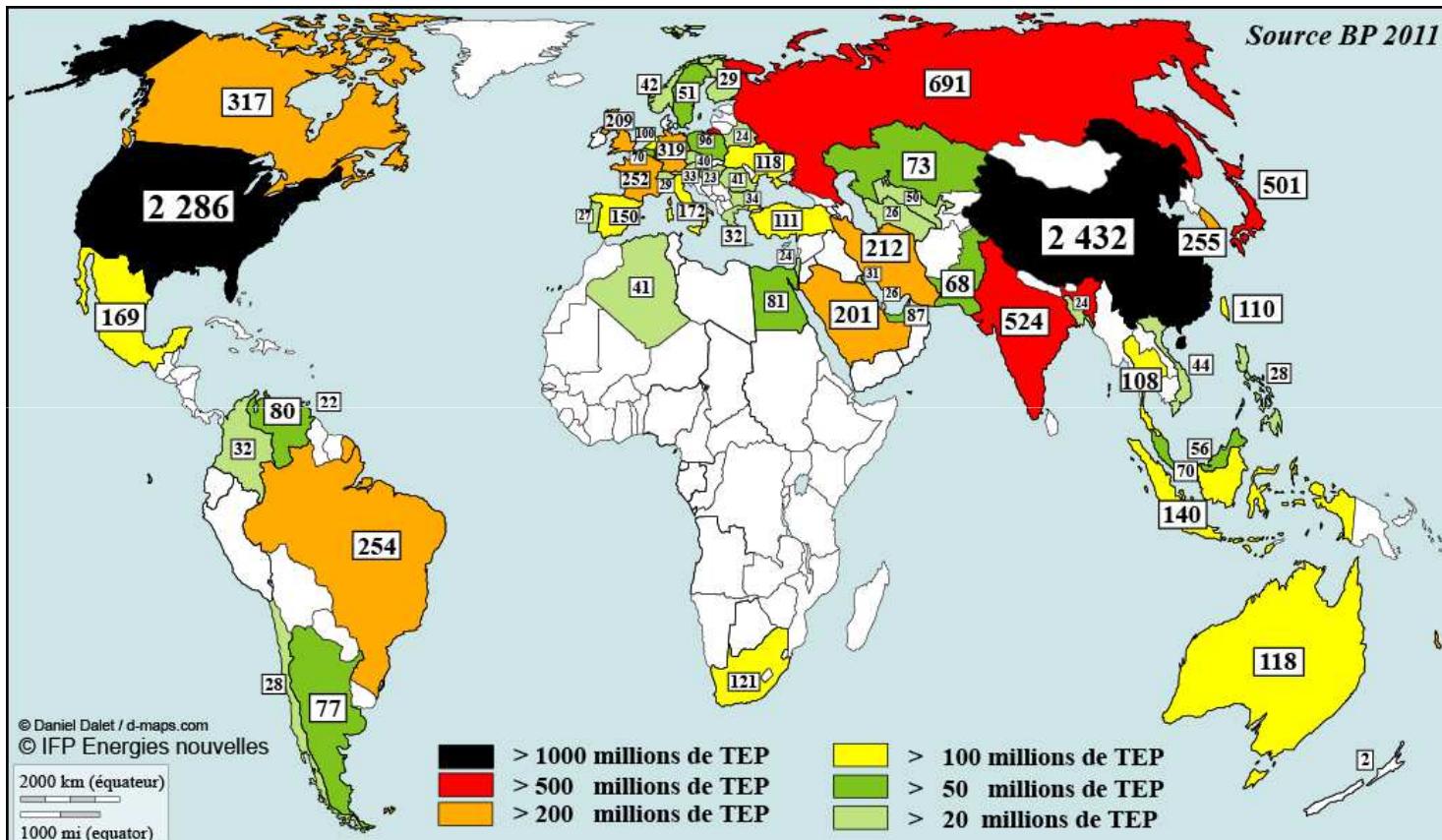
Une autre tendance lourde : La croissance économique mondiale

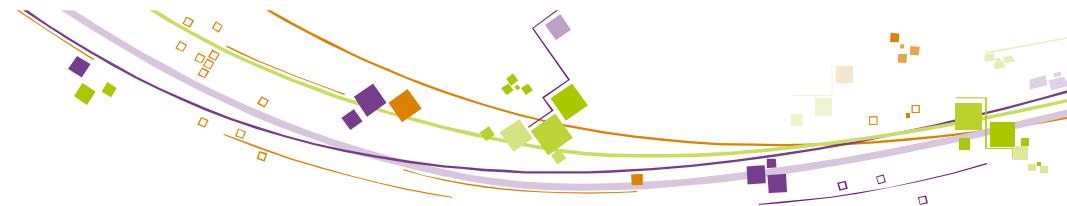


L'augmentation annuelle de la croissance mondiale devrait être de l'ordre de 3,2% sur la période 2009-2035

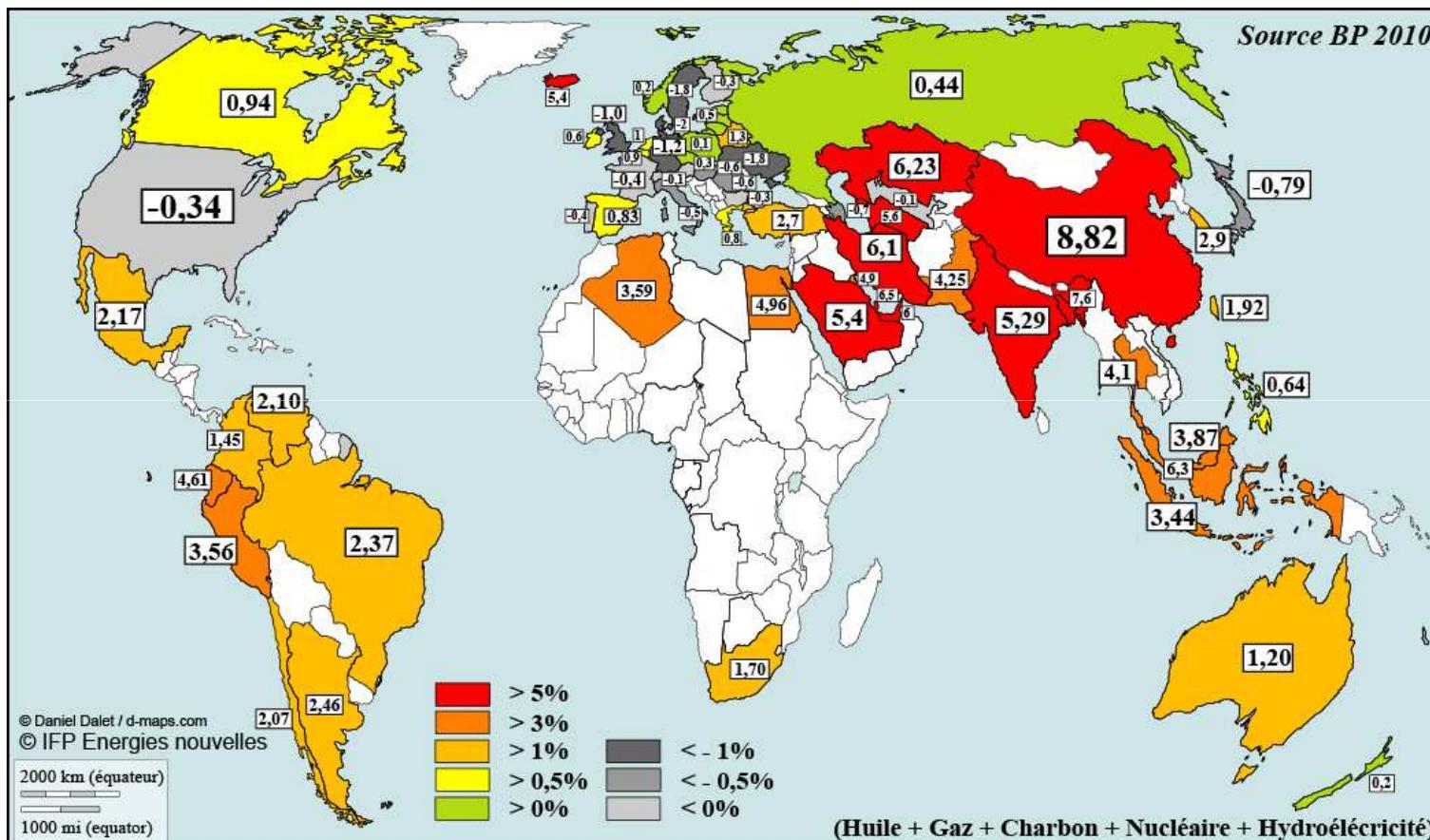
L'augmentation annuelle de la demande en hydrocarbures liquides ne devrait être que de 0,6%

La demande mondiale en énergie primaire





Variation de la demande durant la dernière décennie



ENERGIES PRIMAIRES : Variation de la demande entre 1999 et 2009)

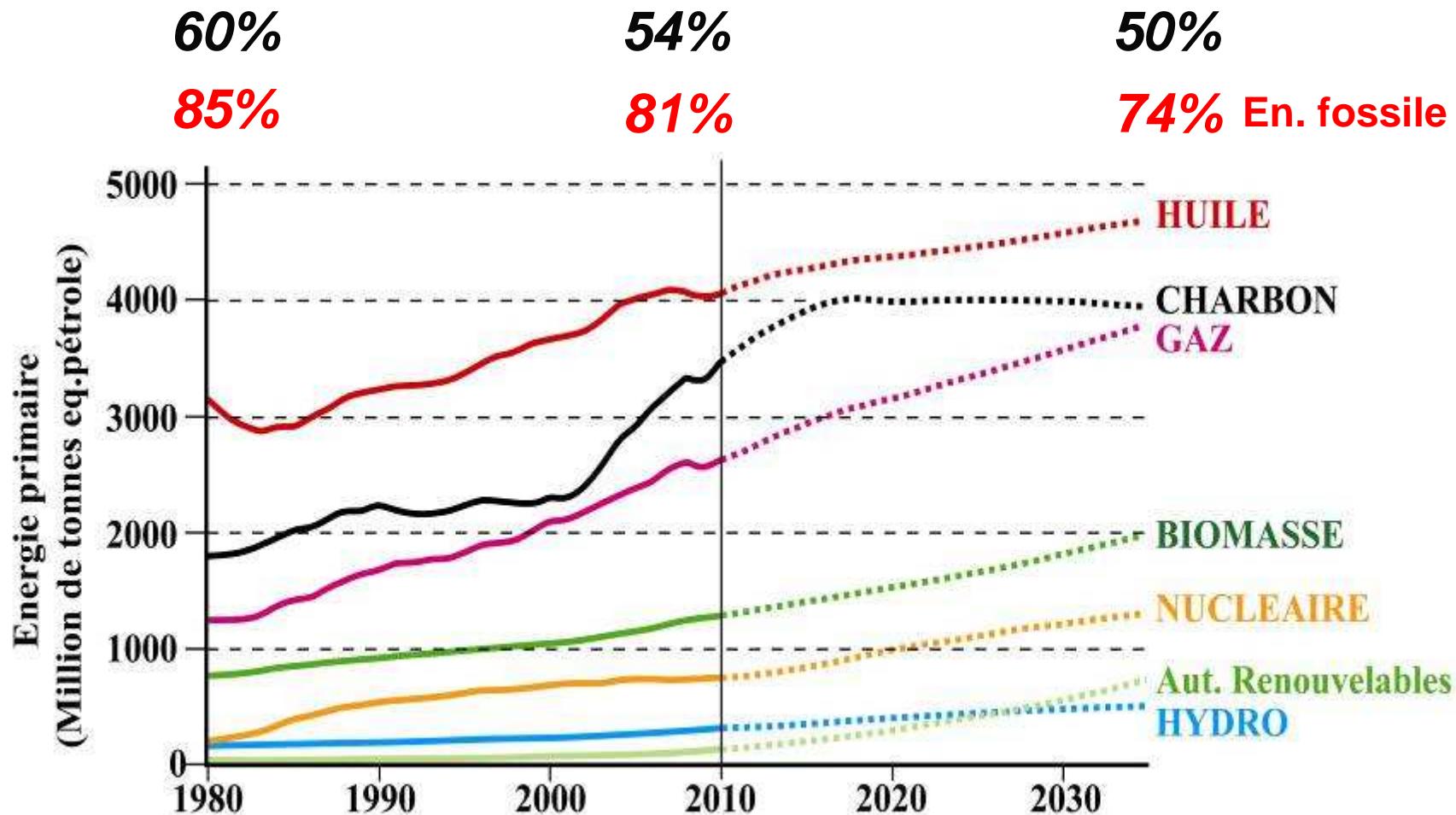
Exprimé en % d'augmentation annuelle . Moyenne mondiale + 2,14% par an.

ASIE - PACIFIQUE : + 5,30 %
MOYEN - ORIENT : + 5,25 %

AFRIQUE : + 2,69 %
AM. Cent. et Sud : + 2,38 %

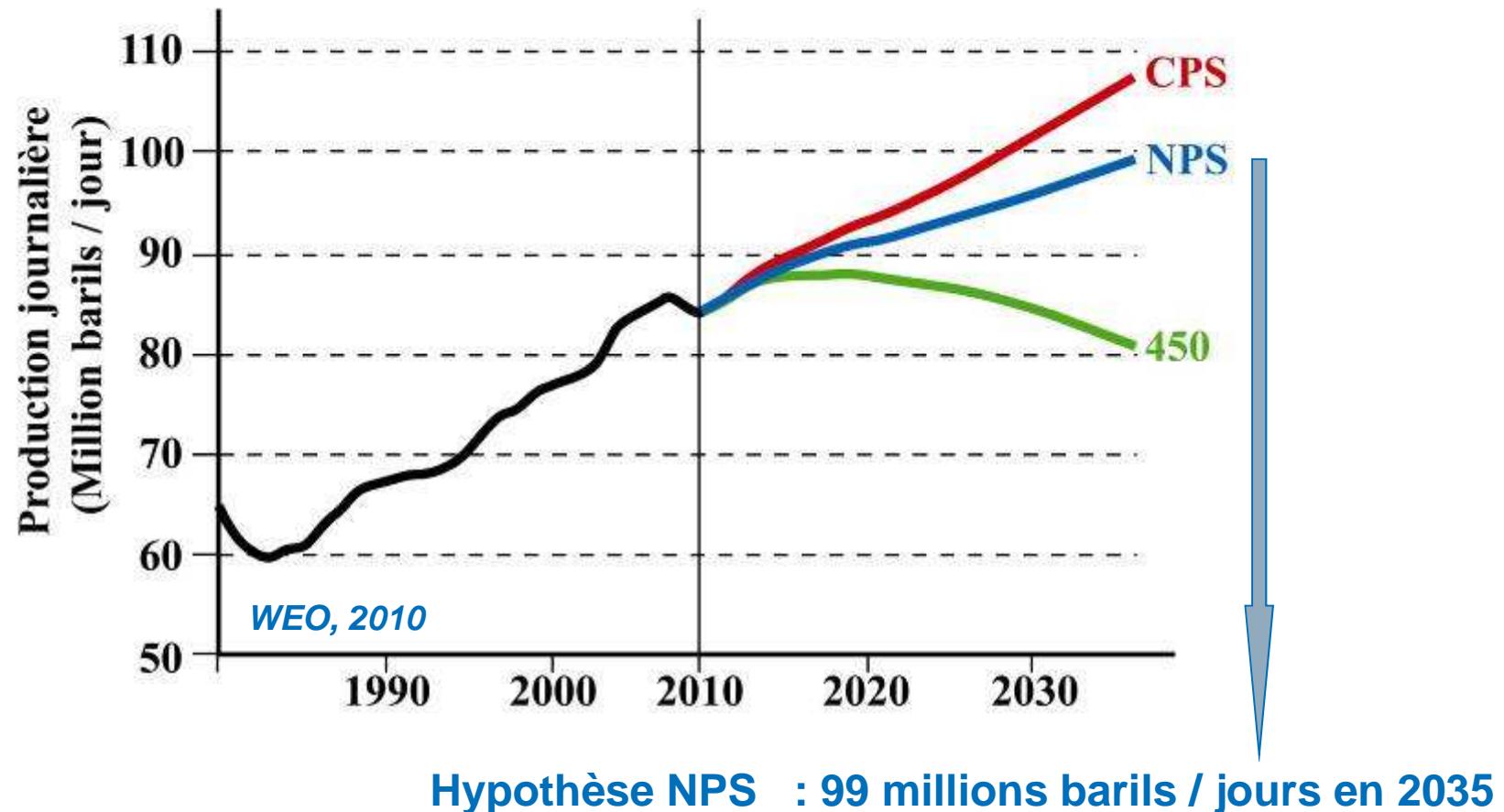
Europe et Eurasie : + 0,04 %
AM. du Nord : - 0,06 %

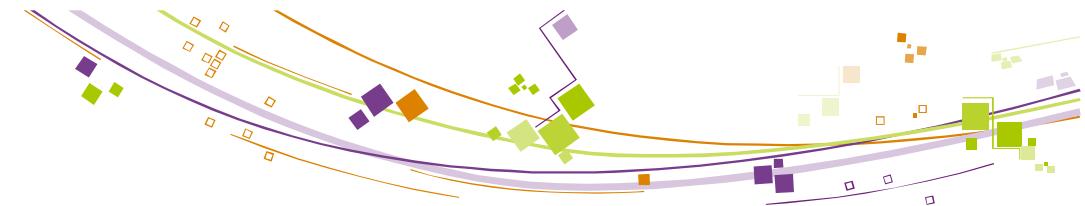
Malgré une baisse relative de l'importance des hydrocarbures
leur consommation continue à progresser.





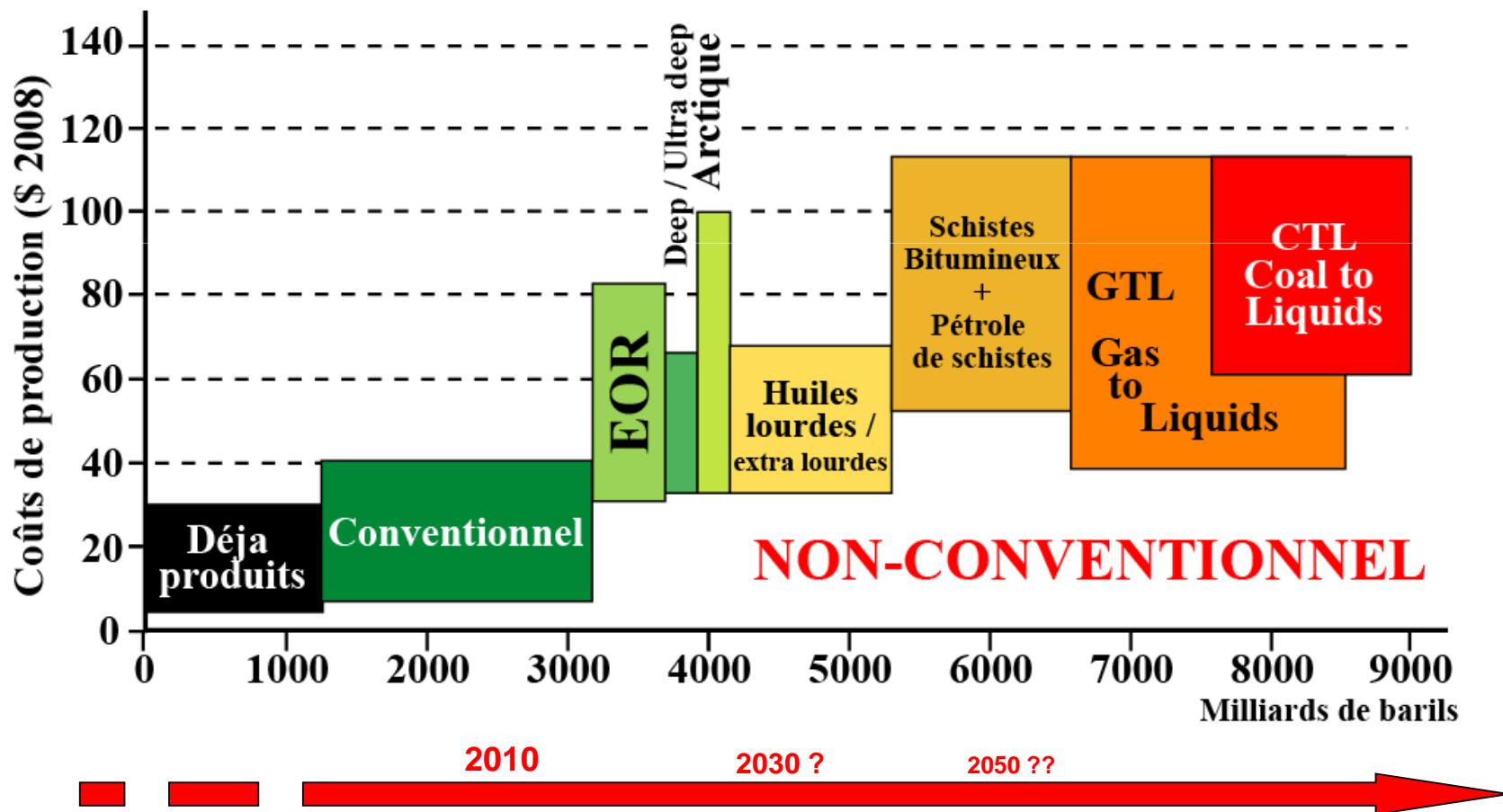
La demande en hydrocarbures liquides continue à progresser.

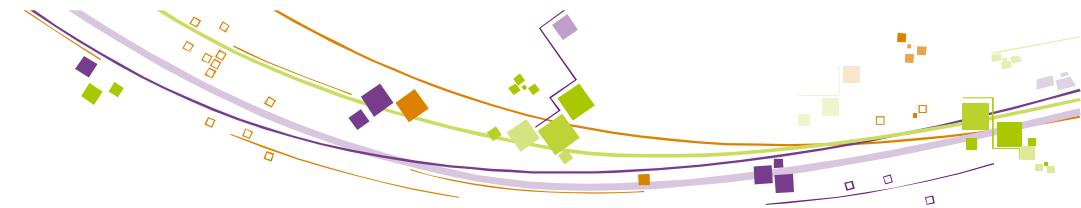




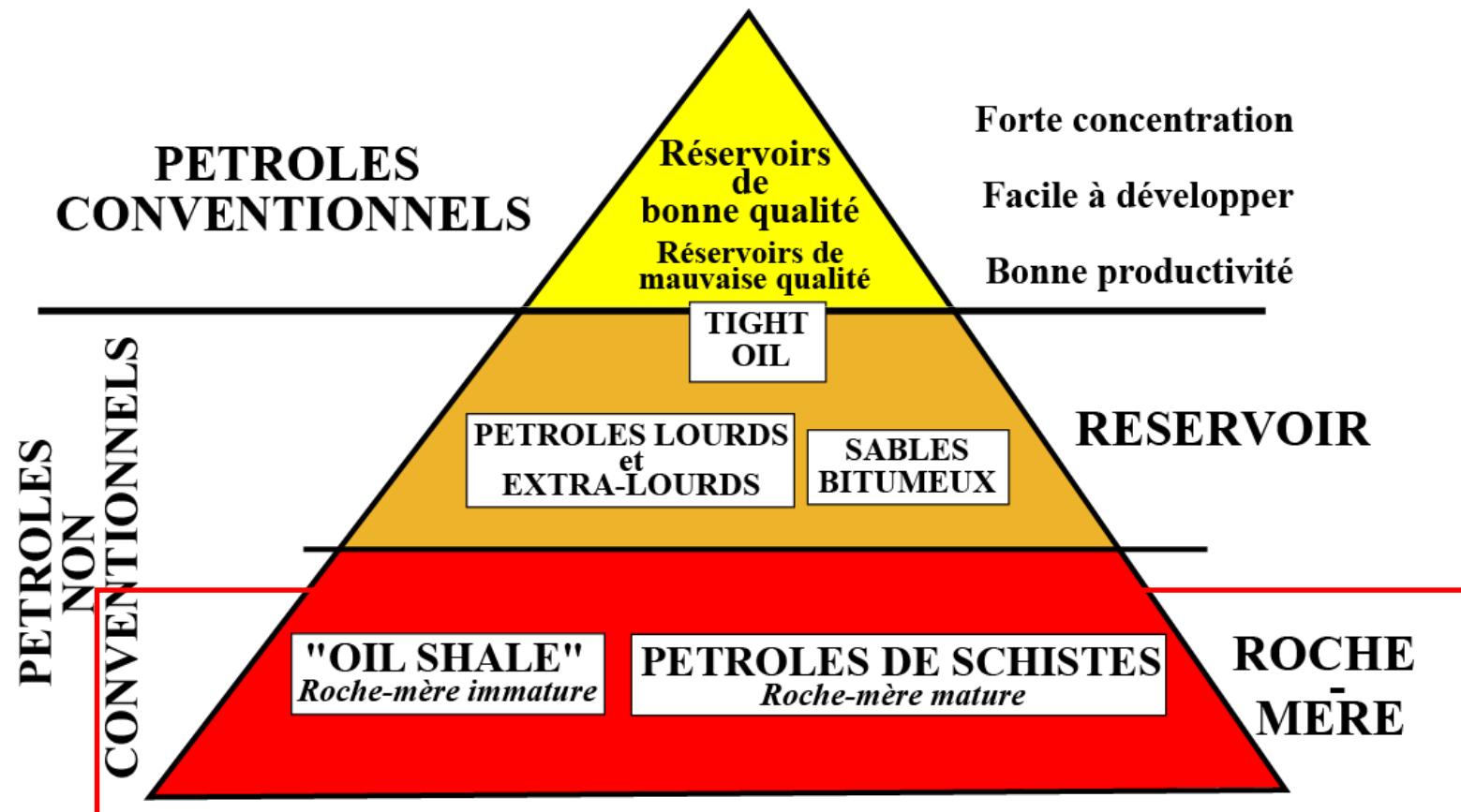
Les ressources ultimes récupérables

Des ressources certainement très importantes mais....seront-elles transformées en réserves et en production ?

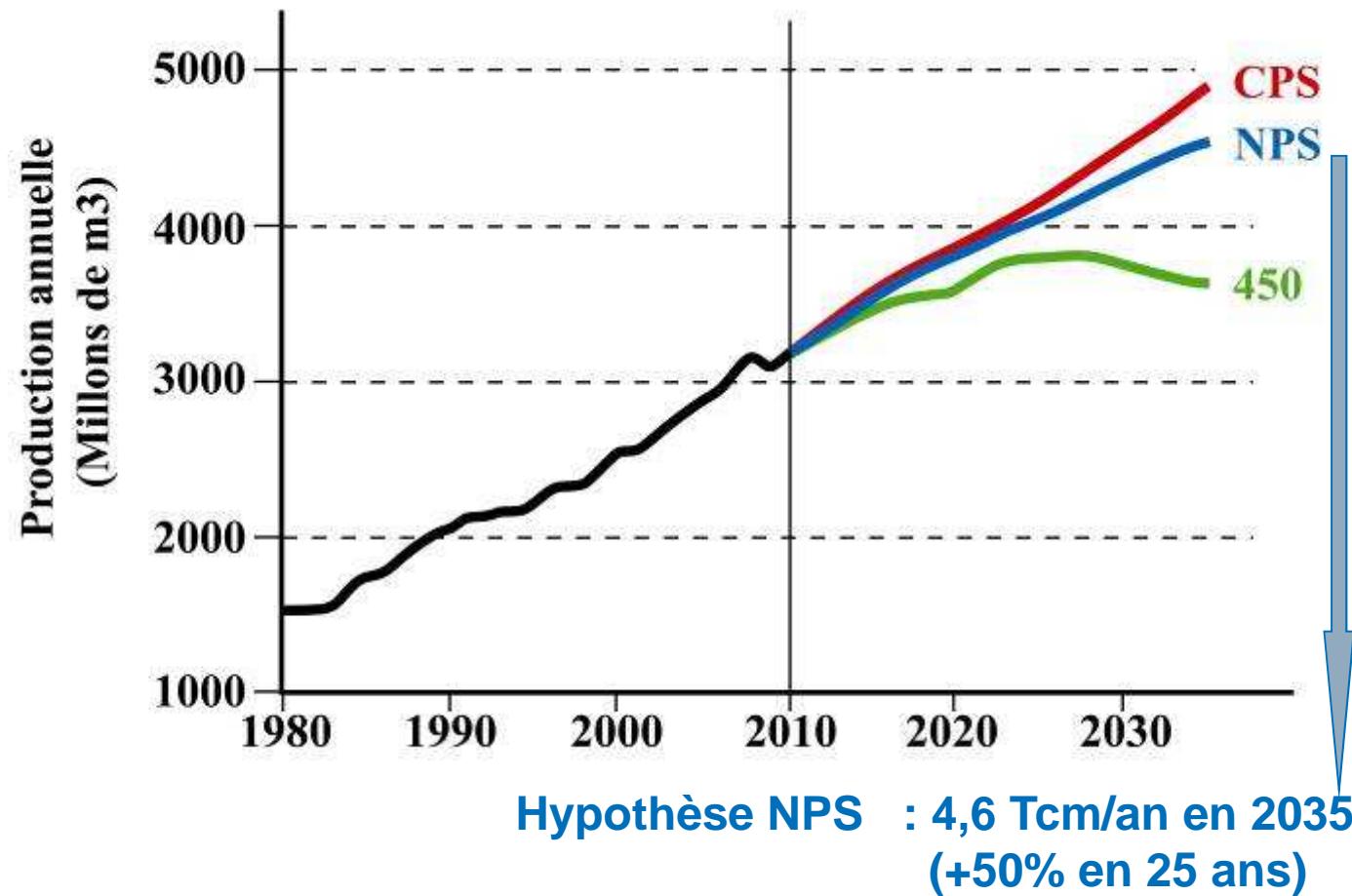




Les hydrocarbures liquides non conventionnels



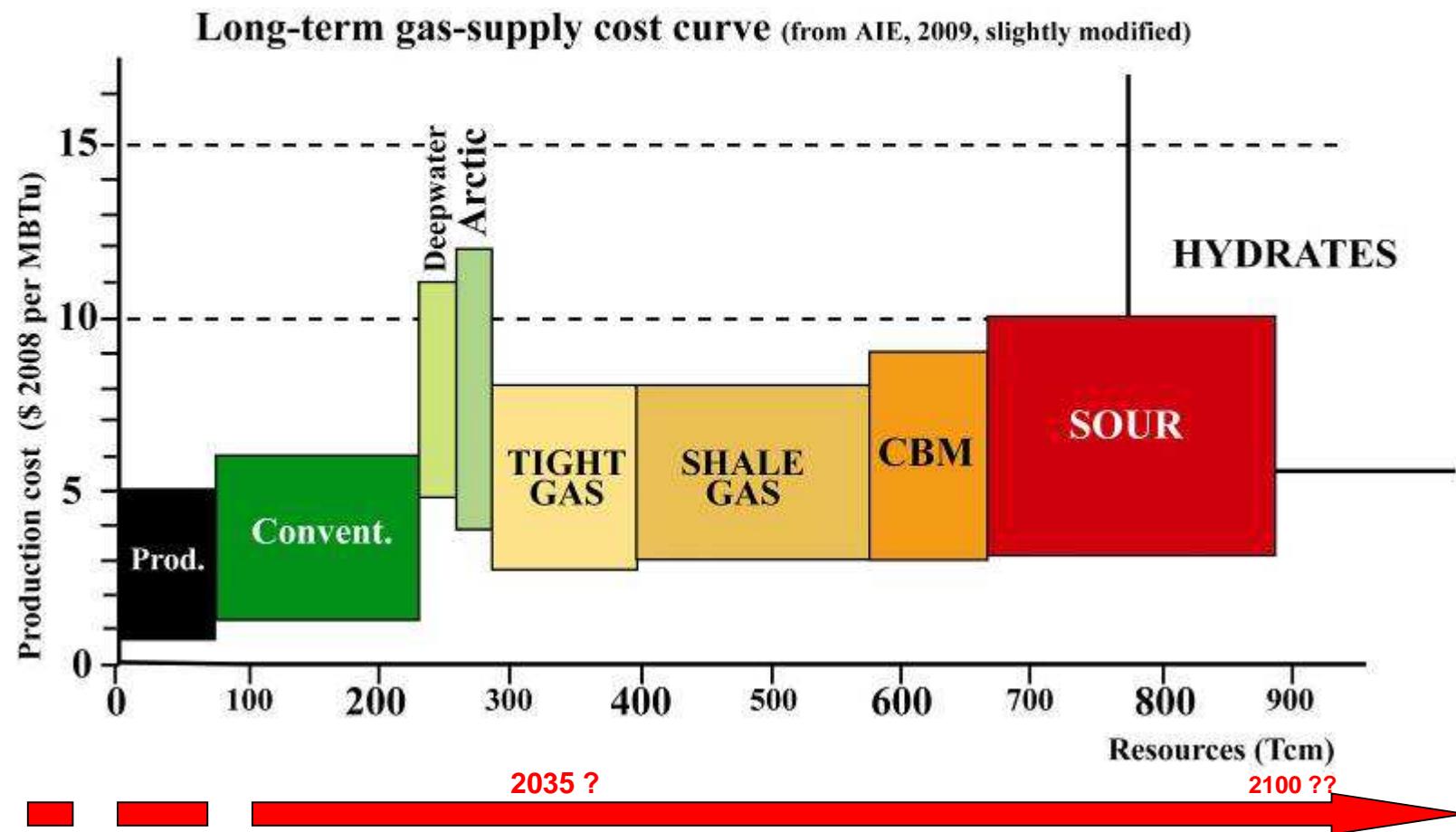
La demande en hydrocarbures gazeux augmente fortement...

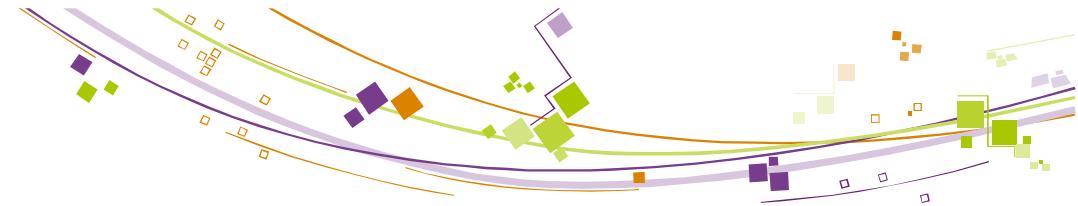


Les ressources en gaz seront suffisantes (au moins jusqu'en 2035)

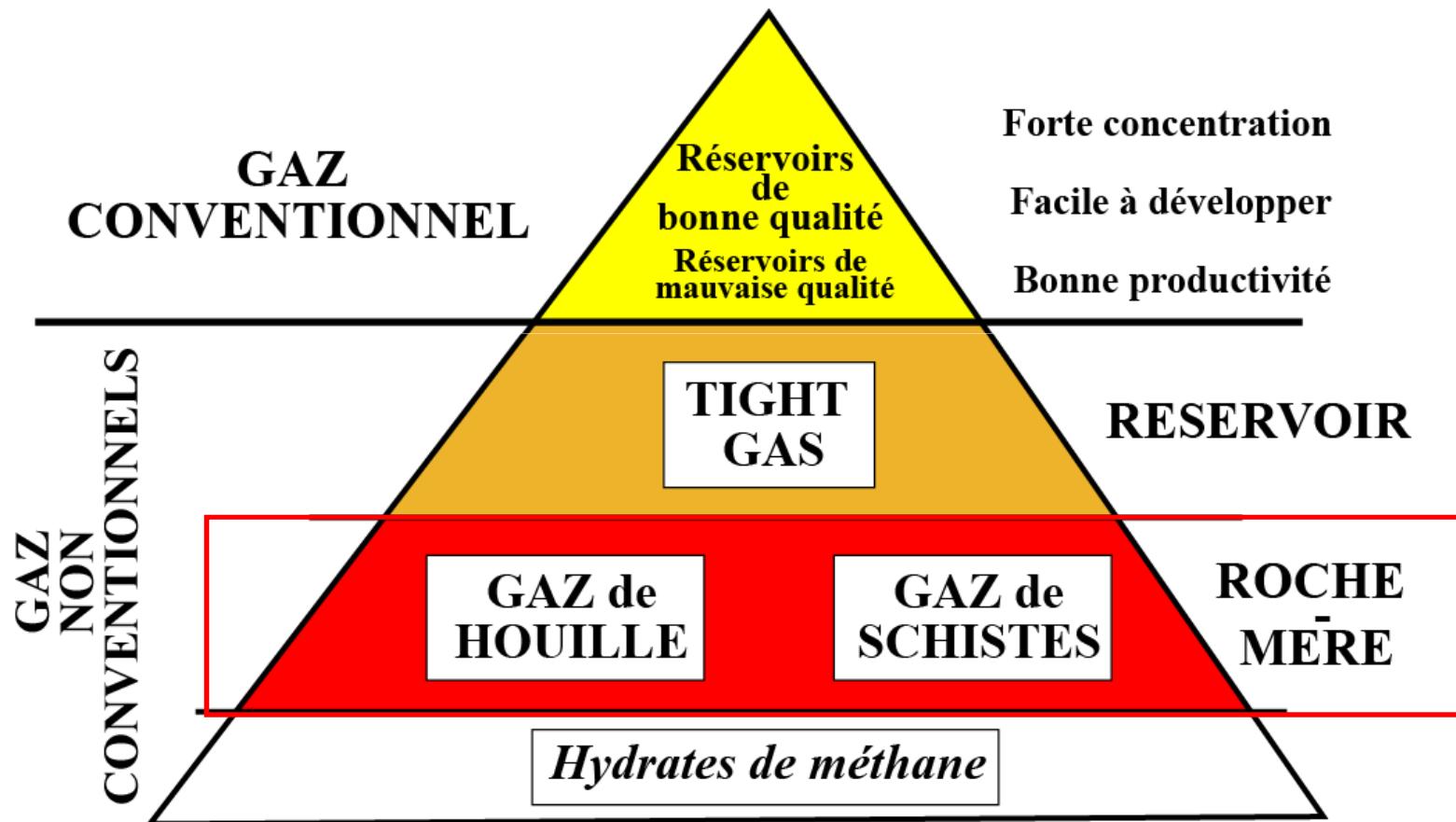
Les gaz non conventionnels

Des ressources considérables mais...seront-elles transformées en réserves et en production ?



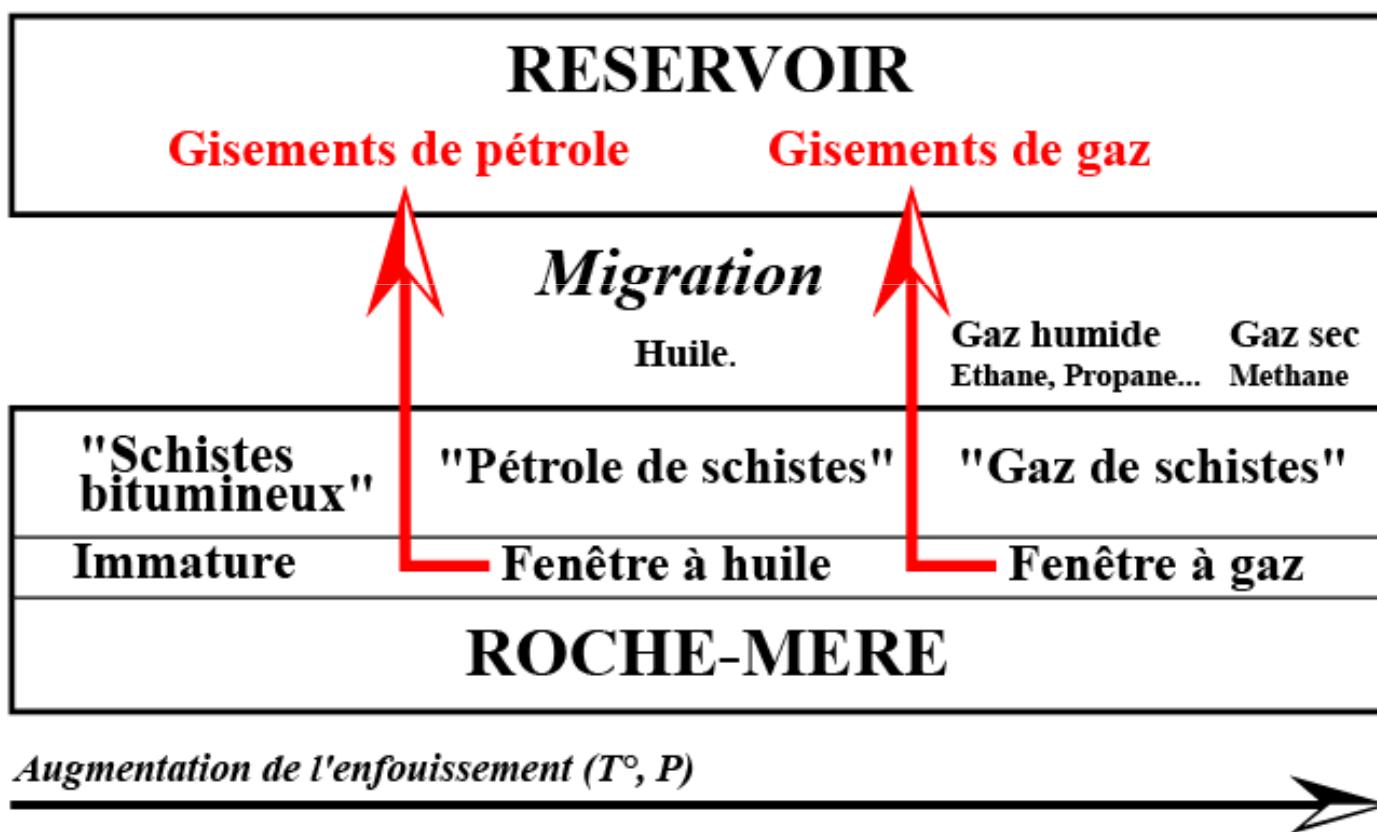


Les hydrocarbures gazeux non conventionnels





Les hydrocarbures de roche-mères





Les gaz de schistes : Une tradition américaine



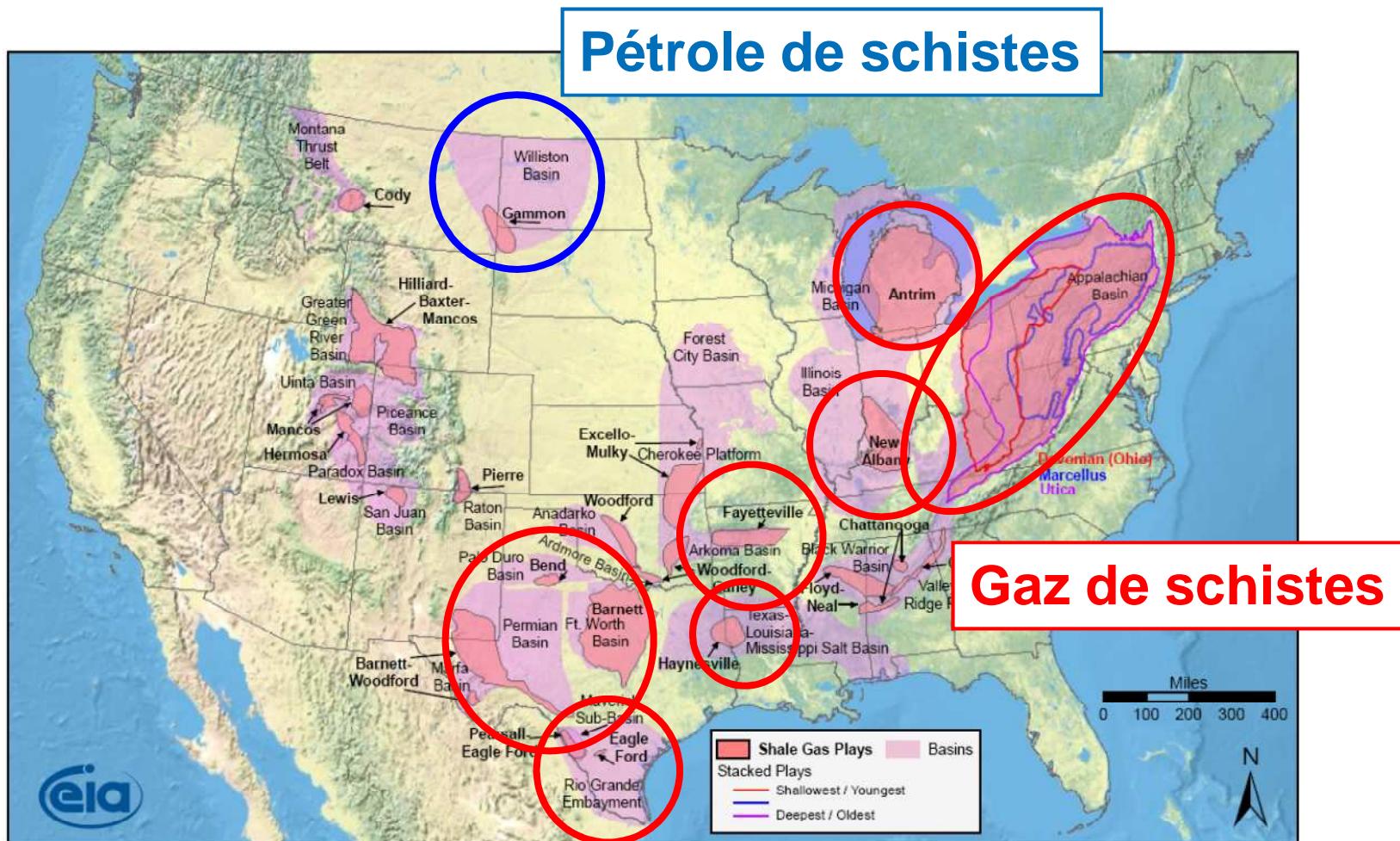
Plaque commémorative du premier puits de gaz naturel aux USA

1821 : Premier puits de gaz naturel aux Etats-Unis dans la commune de Fredonia (NY).
D'une profondeur de 9 mètres il fut creusé à la pelle.
Il alimentait en gaz d'éclairage 2 magasins, 2 entrepôts et un moulin à farine.

1858 : Première compagnie gazière aux Etats-Unis, la **Fredonia Gas Light Company** alimentait les réverbères de la commune.



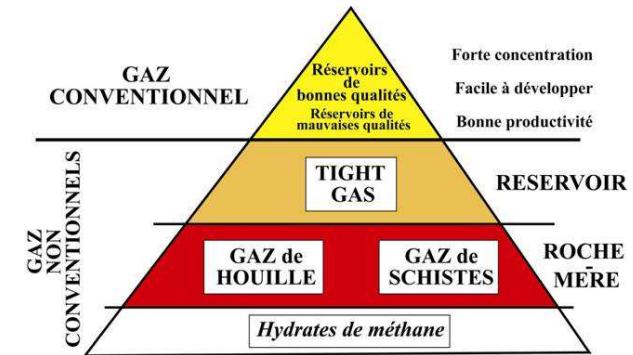
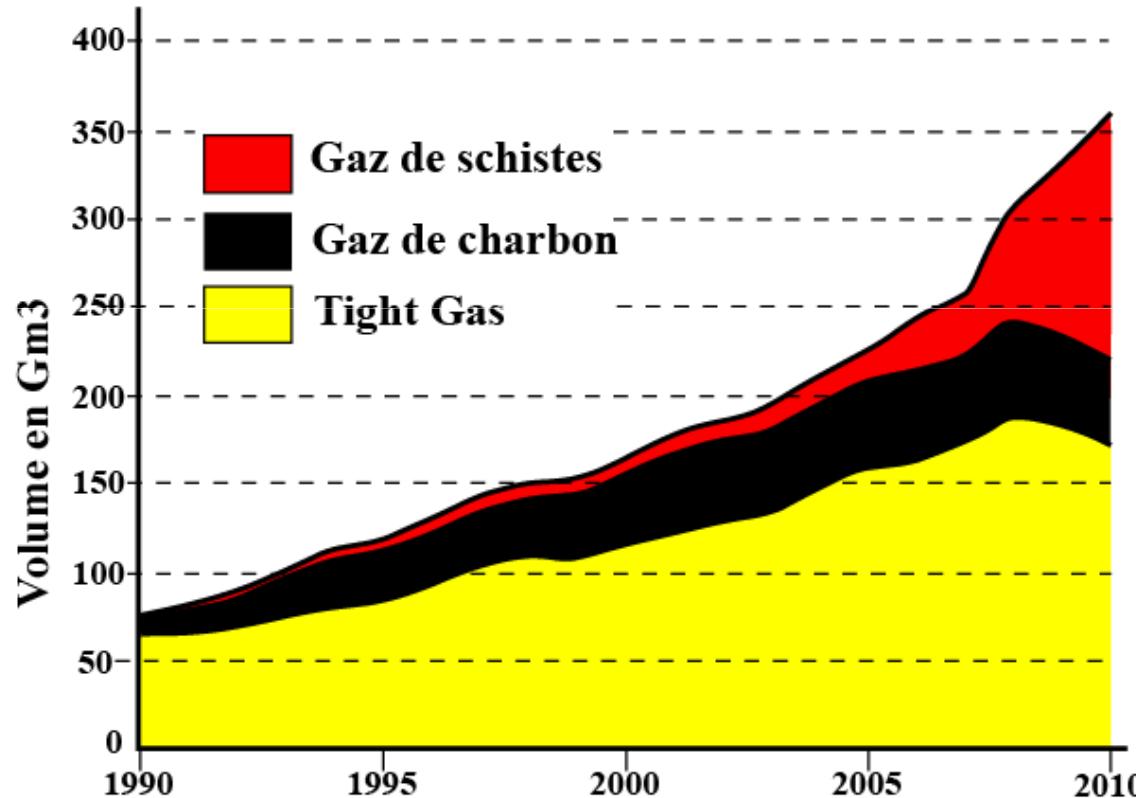
Les gaz de schistes : Des bassins sédimentaires favorables





Le gaz de schistes : Une réussite américaine

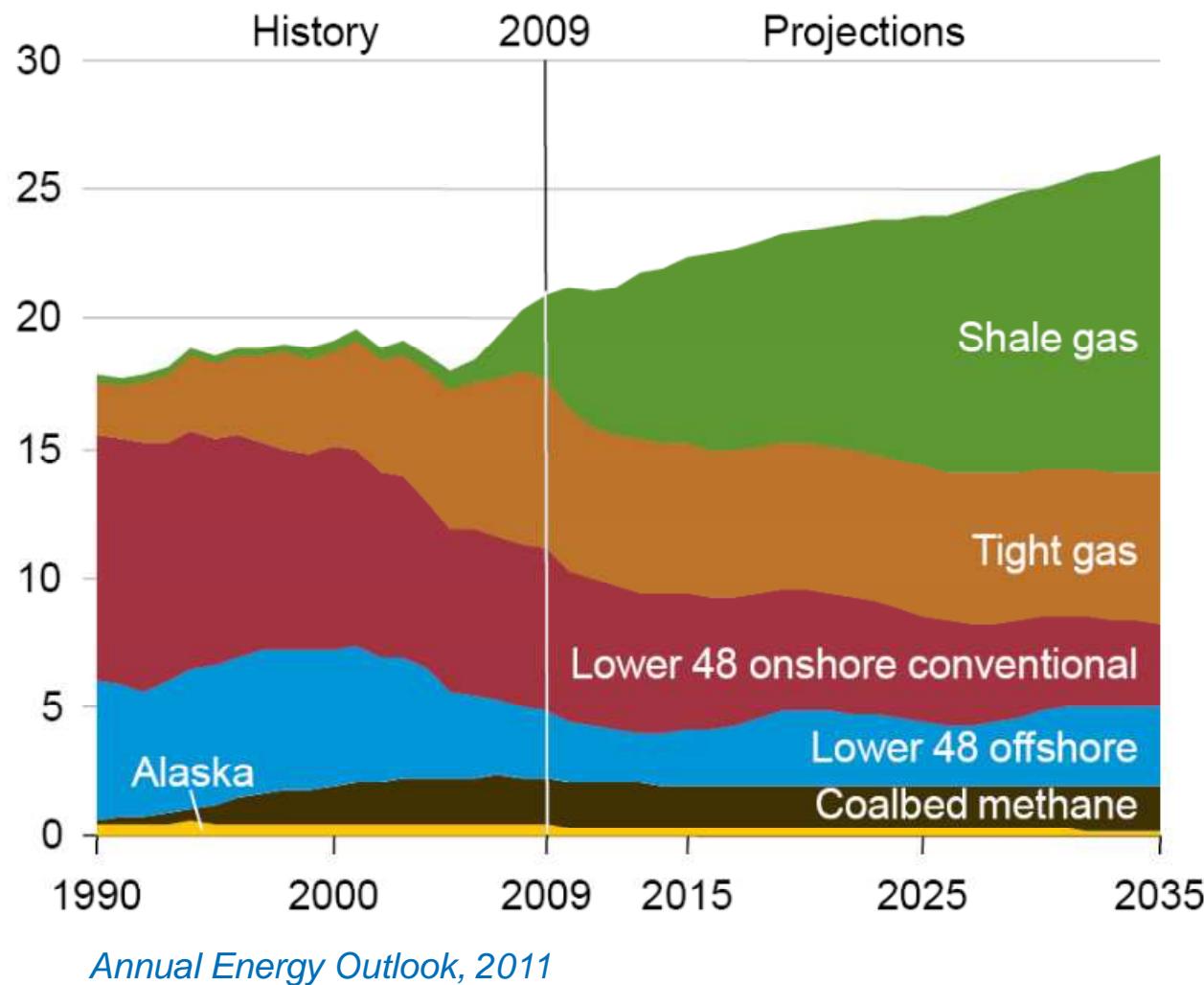
Production de gaz non conventionnel aux USA

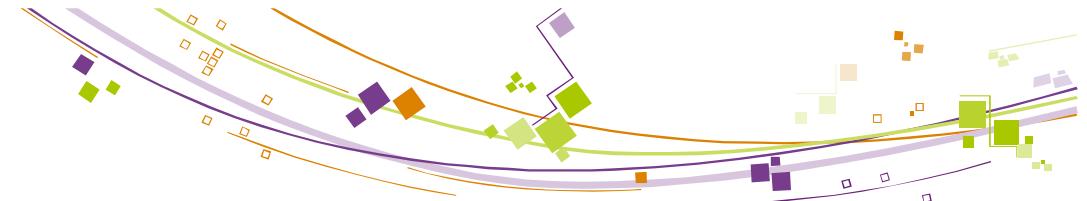


Consommation France : 50 Gm³

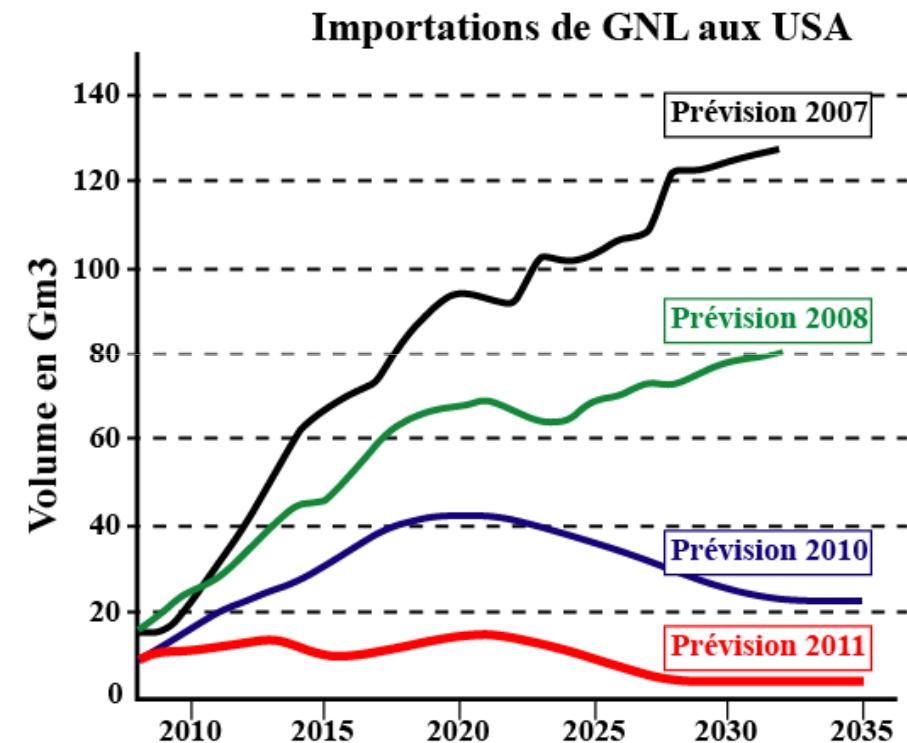
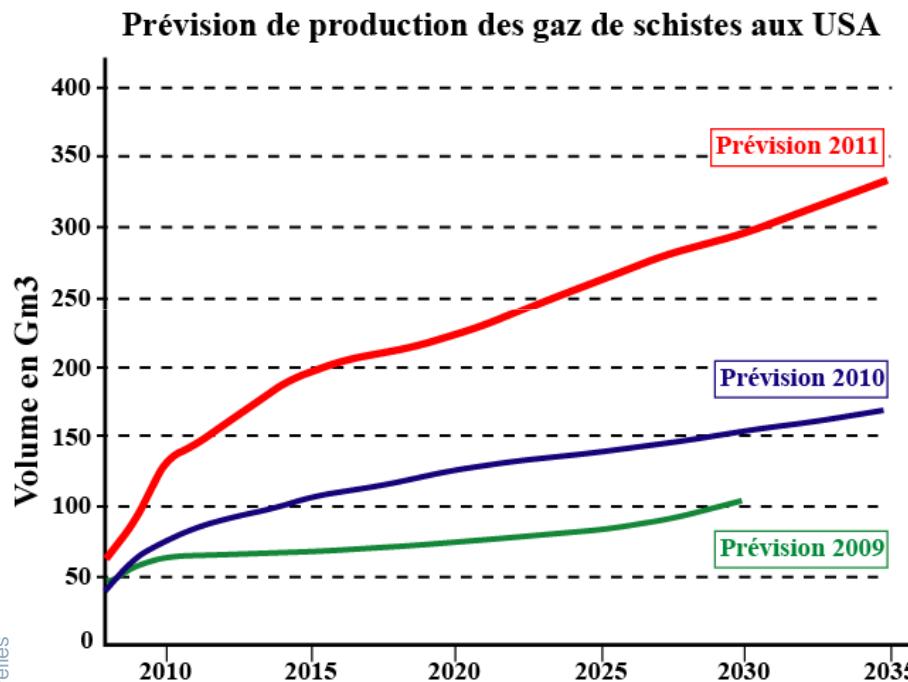
54% de la production de gaz aux USA est d'origine non conventionnelle

Le gaz de schistes : Un bel avenir aux USA





Gaz de schistes aux USA : Impact sur le marché gazier

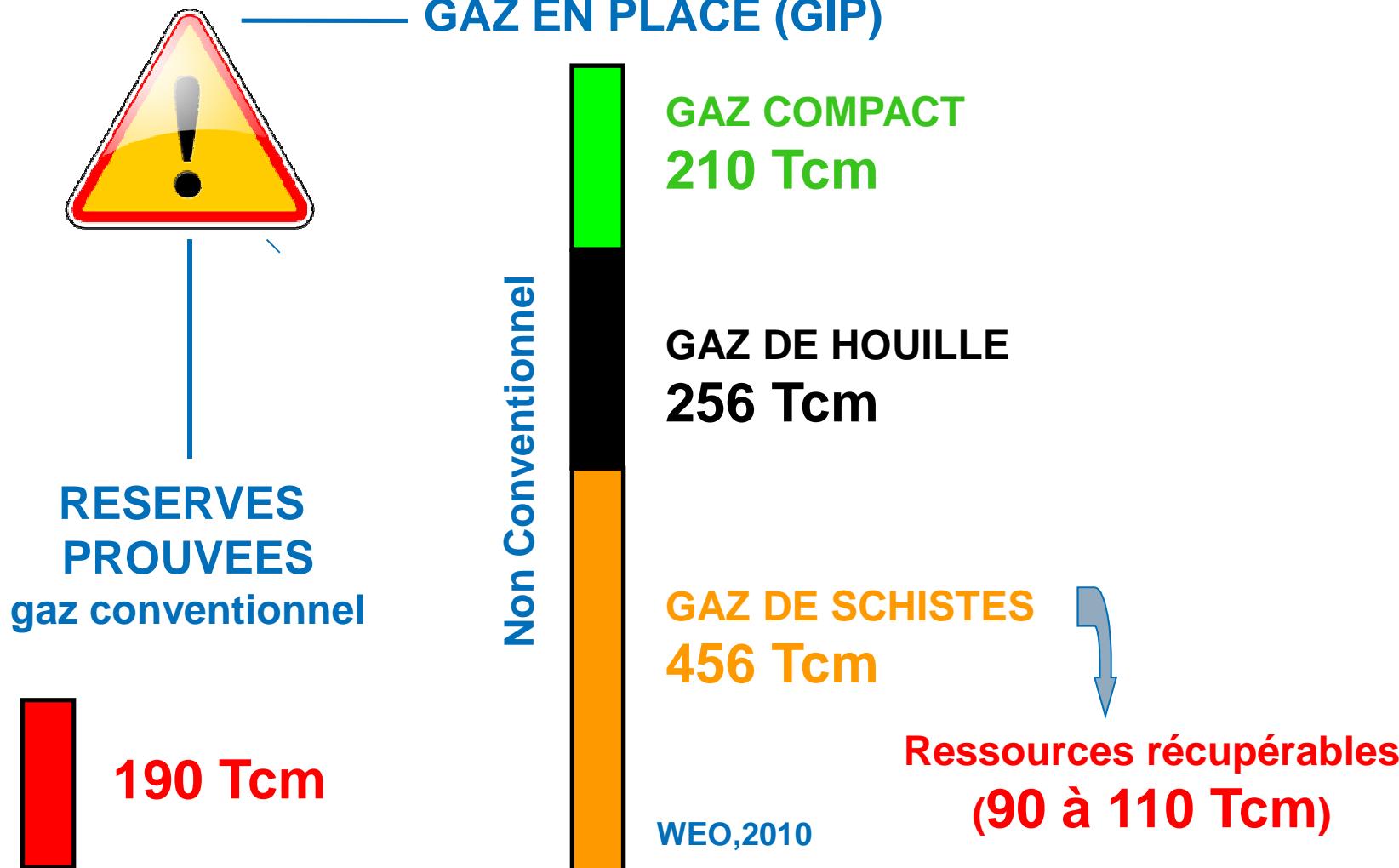


**Une prévision de production
constamment revue à la HAUSSE**

**Une prévision des importations
de GNL revue à la BAISSE**

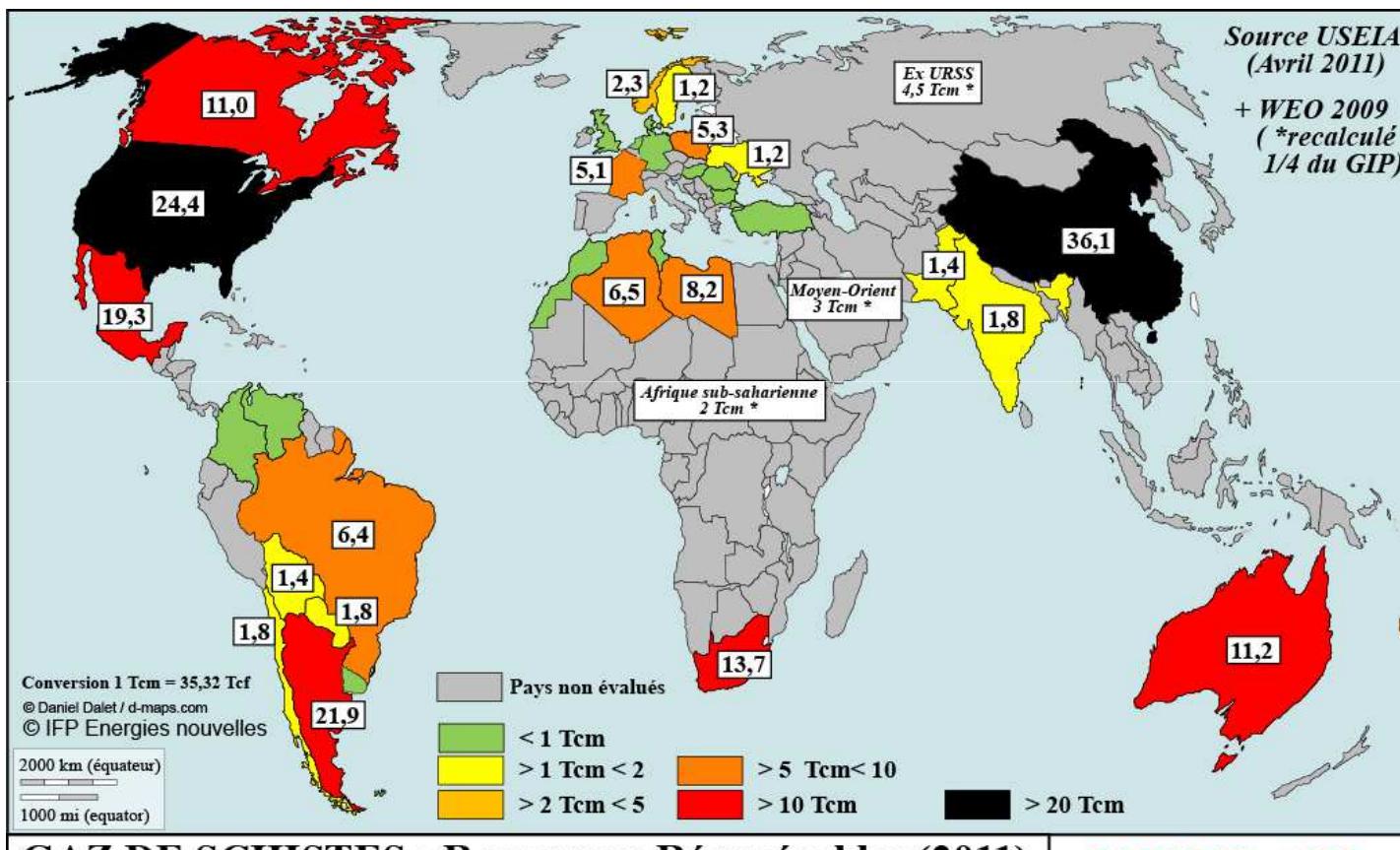


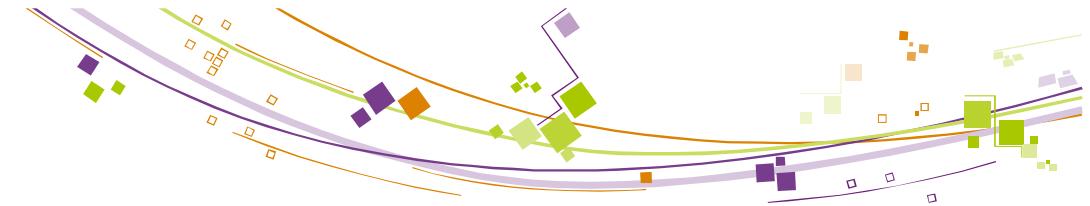
Gaz de schistes : Une révolution planétaire ?



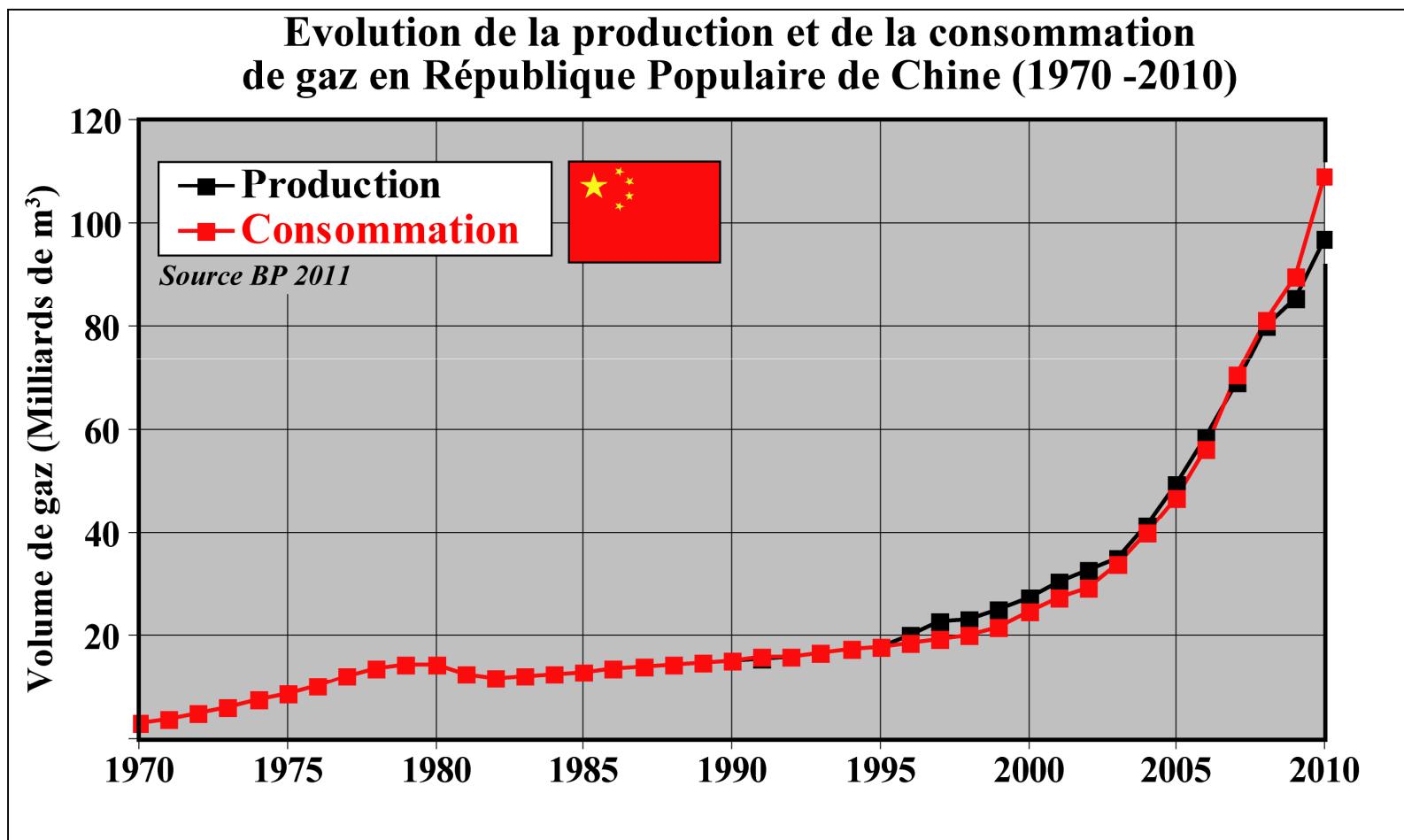


Gaz de schistes : Une révolution planétaire ?





Gaz de schistes : Quand la Chine s'éveillera...

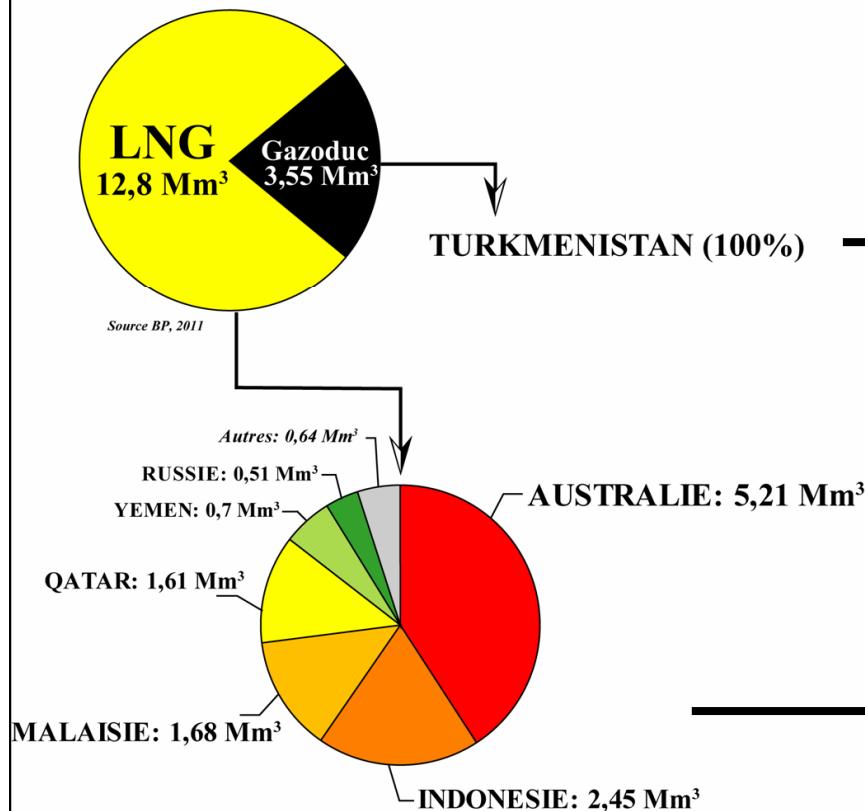


Une production domestique qui ne suit plus l'augmentation rapide de la demande.

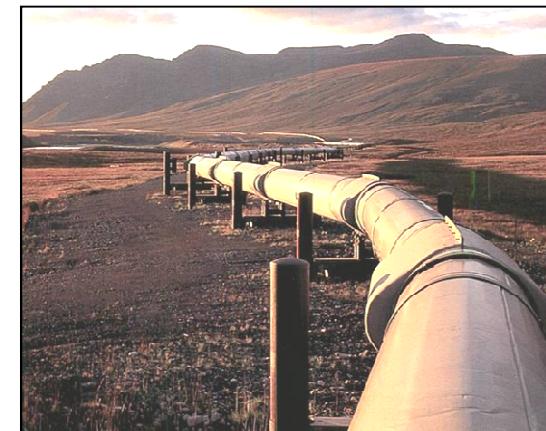


Gaz de schistes : Quand la Chine s'éveillera...

Importation de gaz de la République populaire de Chine
en 2010 : 16,35 Milliards de m³



Le plus long gazoduc mondial
8700 km

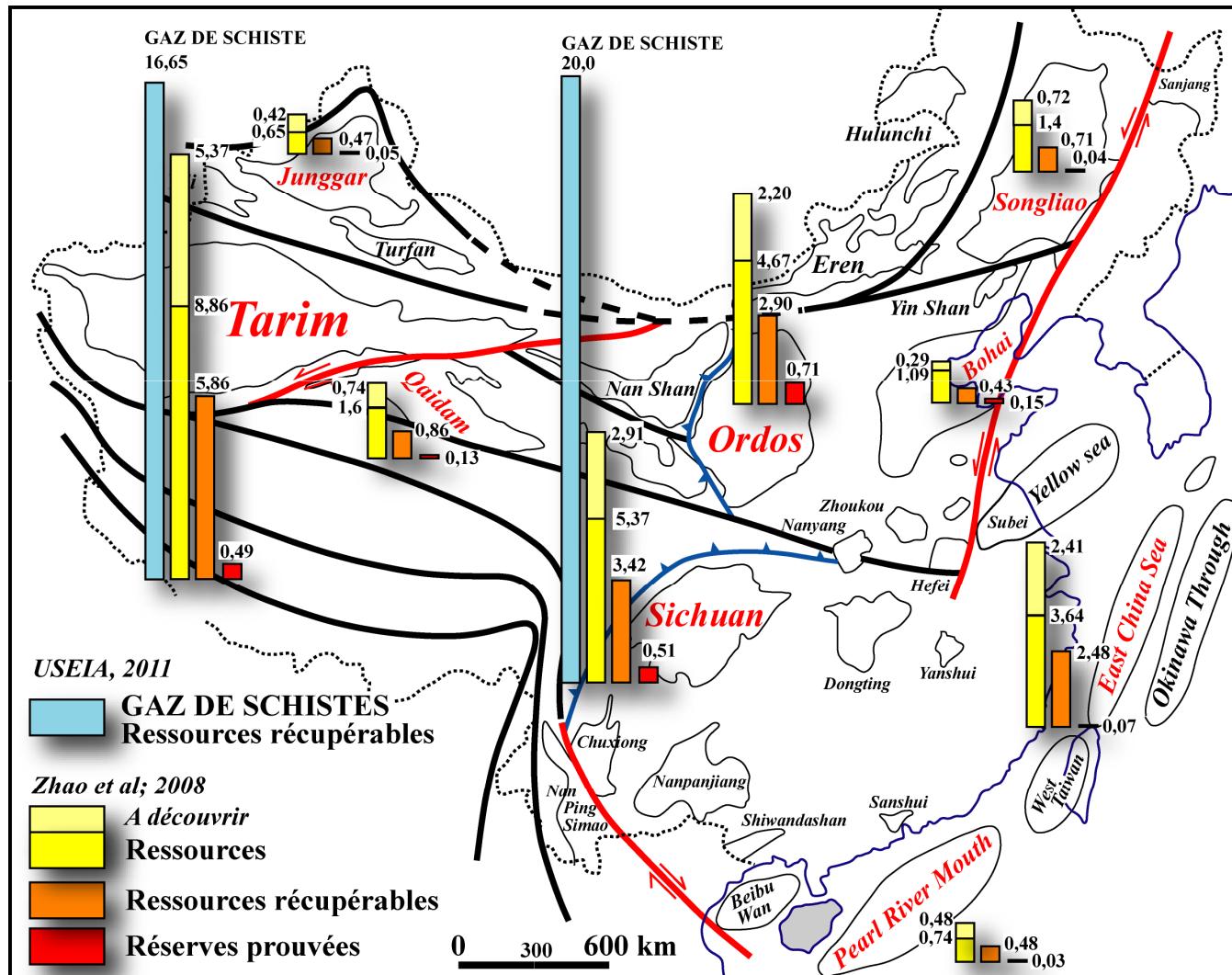


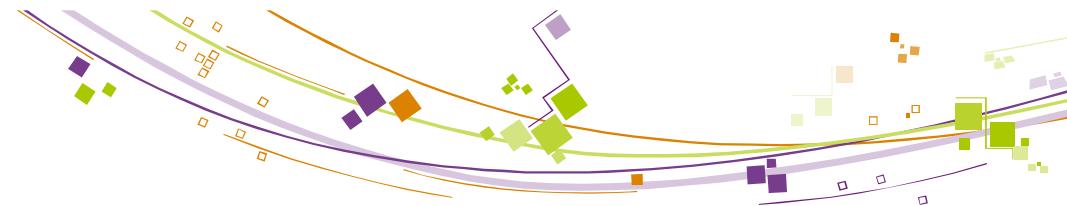
Construction du terminal GNL
de Dalian (Chine)



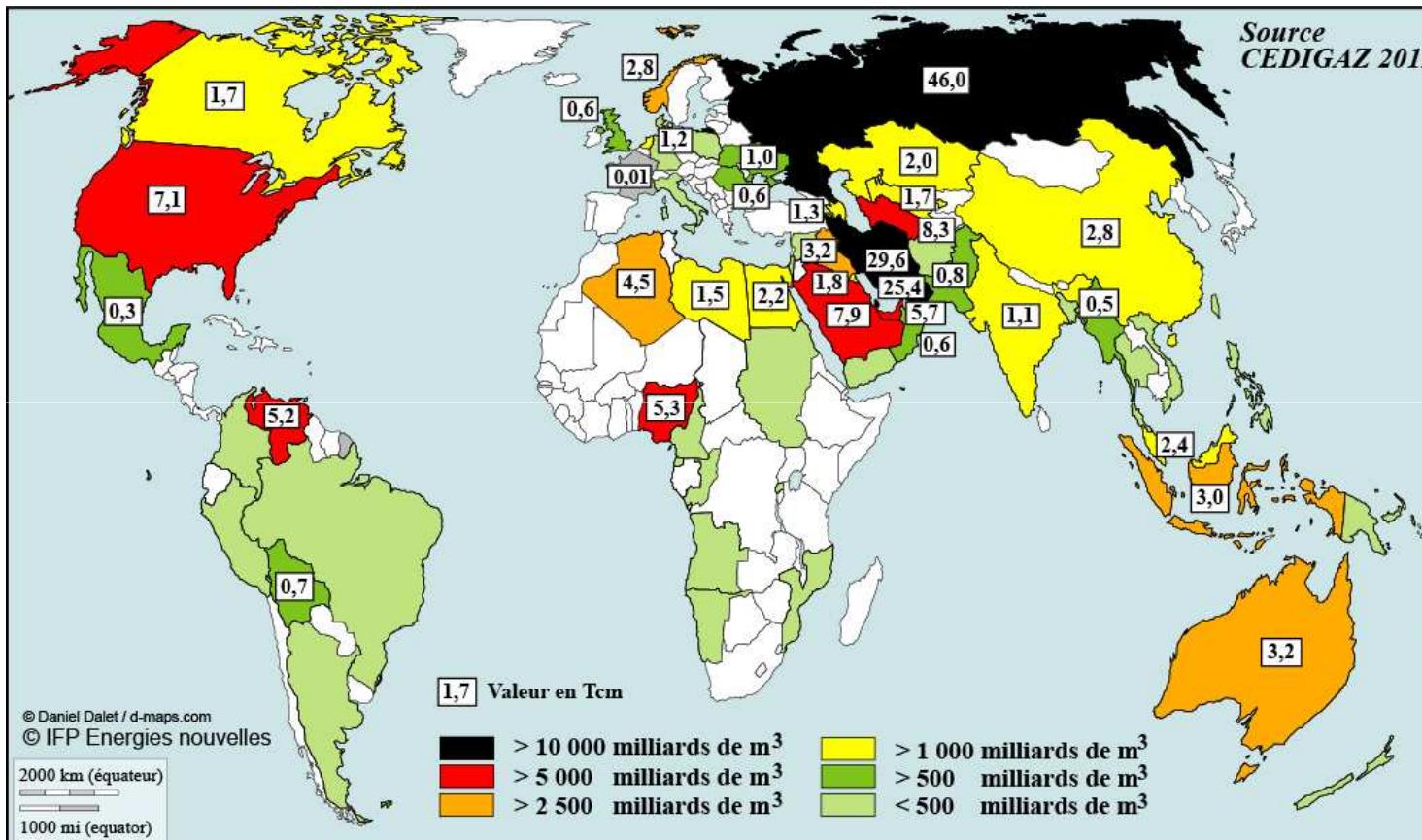


Gaz de schistes : Les bassins sédimentaires chinois





Gaz de schistes : Un paradoxe...



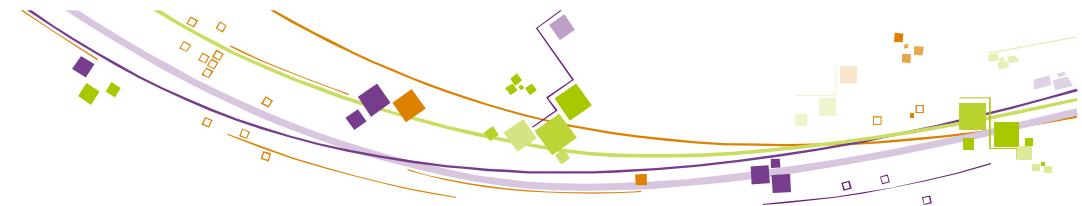
GAZ : Réserves prouvées (2010)

RESERVES MONDIALES : 188 969 milliards de m³

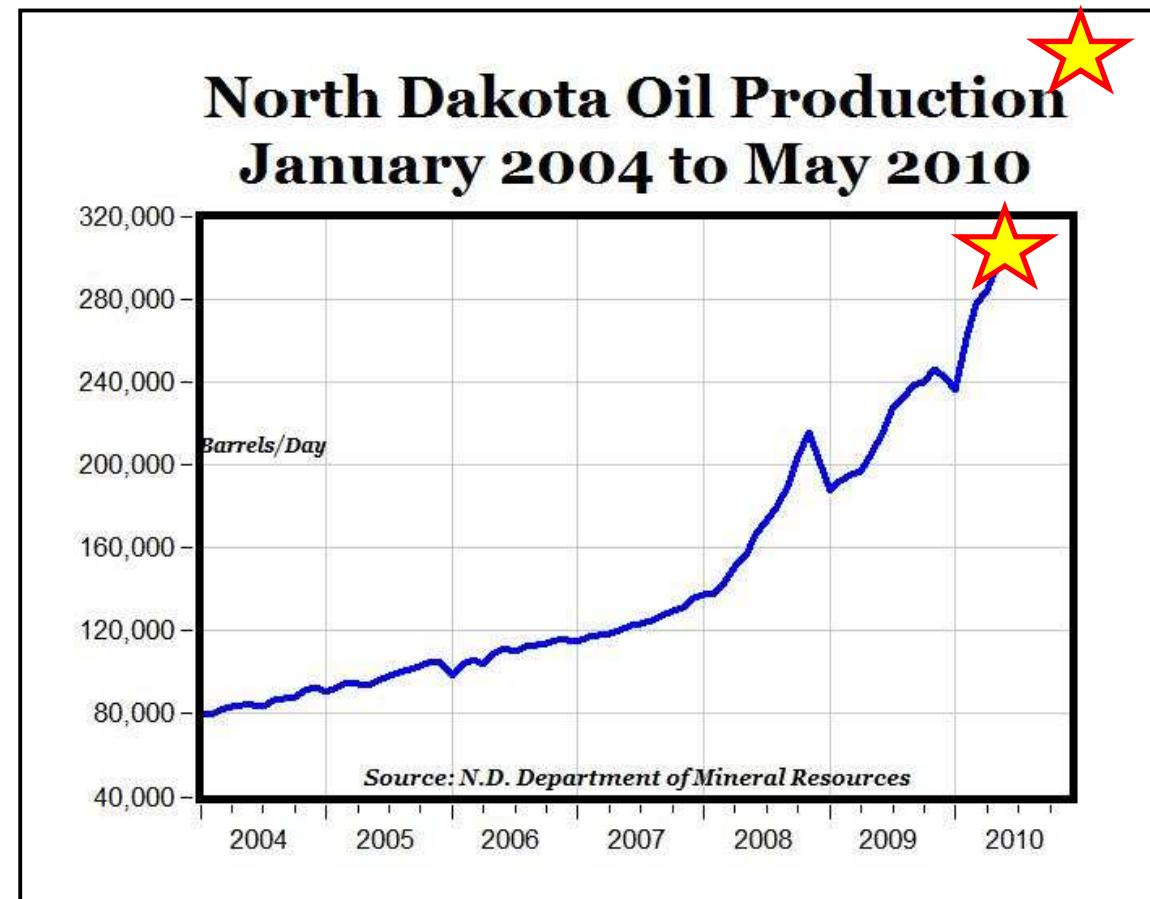
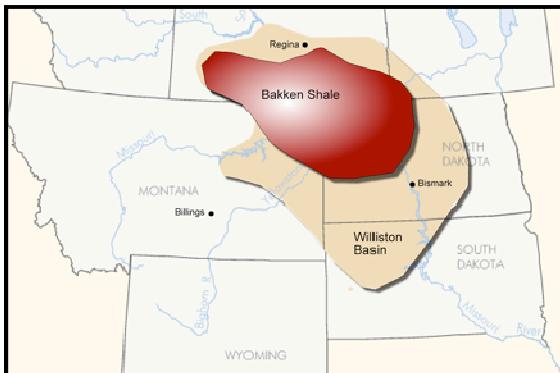
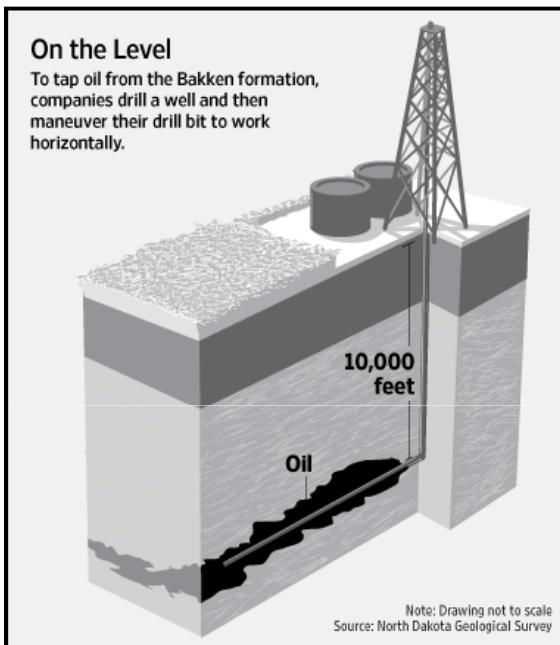
Russie	: 46 000 milliards de m ³
Iran	: 29 610 milliards de m ³
Qatar	: 25 366 milliards de m ³
Turkmenistan	: 8 340 milliards de m ³

Arabie Saoudite	: 7 920 milliards de m³
USA	: 7 075 milliards de m³
Abu-Dhabi	: 5 715 milliards de m³
Nigeria	: 5 292 milliards de m³

Vénézuela : 5 241 milliards de m³
Algérie : 4 504 milliards de m³



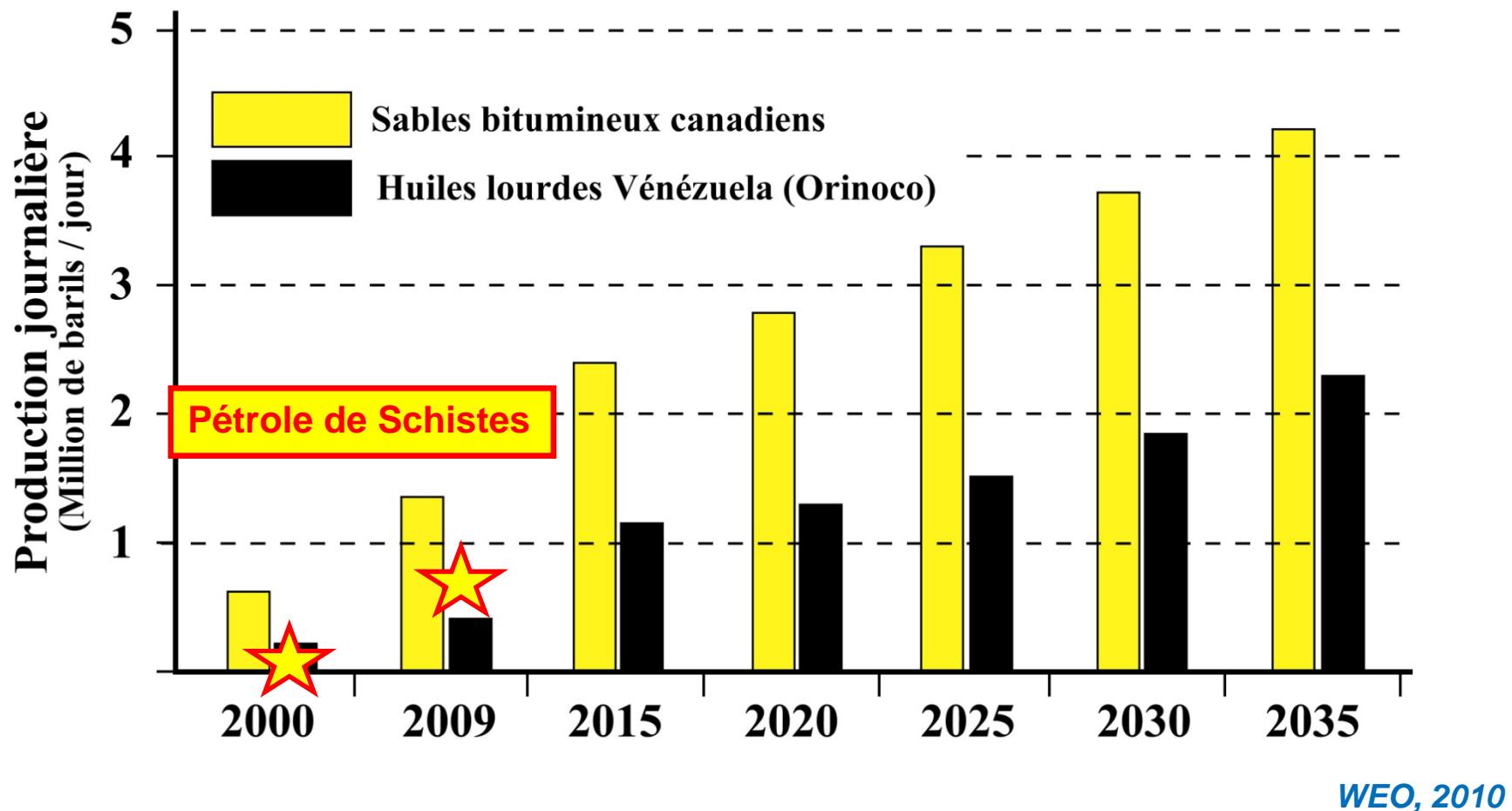
Pétrole de schistes : La nouvelle révolution ?



Bakken Formation, bassin de Williston



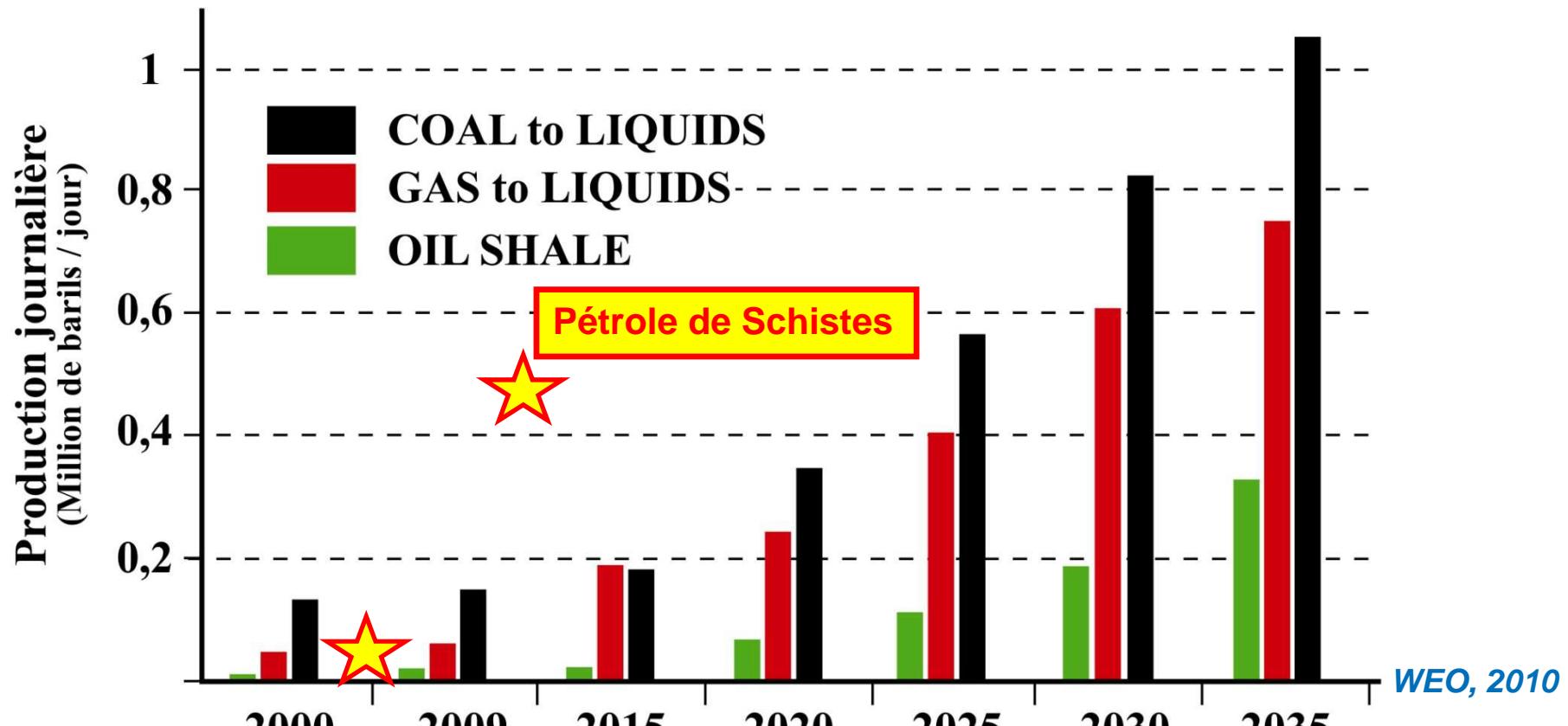
Pétrole de schistes : La nouvelle révolution ?



Un développement rapide....

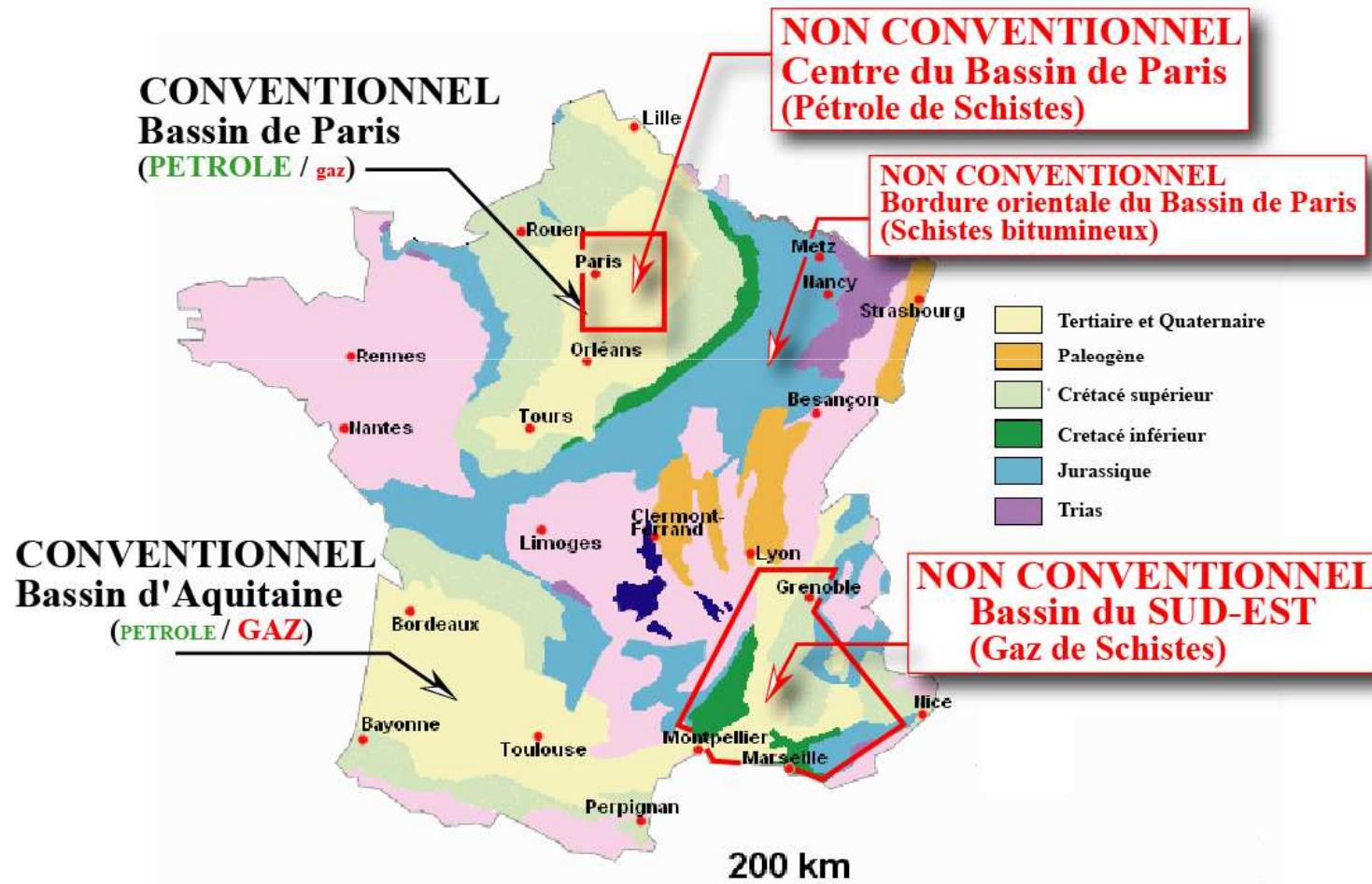


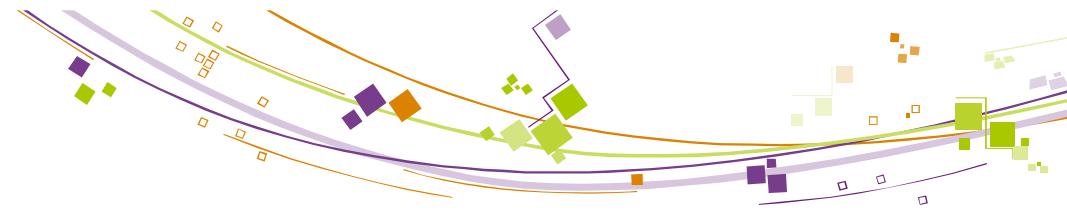
Pétrole de schistes : La nouvelle révolution ?



Un développement rapide....

En France





Conclusions

Les hydrocarbures de roche-mère sont amenés à prendre une importance grandissante dans l'approvisionnement mondial.

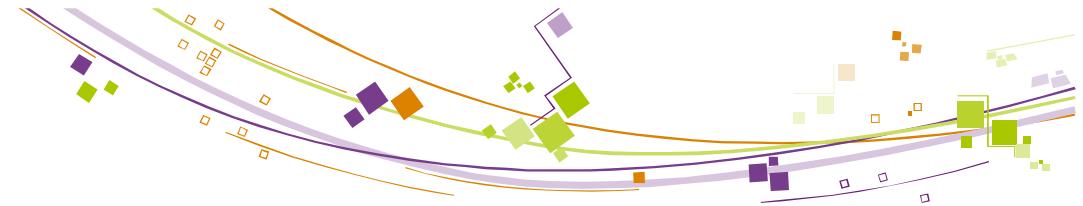
- L'exploitation des gaz non conventionnels (et particulièrement les **gaz de schistes**) a déjà profondément modifié le paysage gazier nord américain.

Qu'en sera t'il à l'échelle du monde ?

- L'exploitation naissante mais prometteuse des **pétroles de schistes** si elle se confirme dans de nombreux bassins sédimentaires ouvre la voie à une véritable révolution dans l'exploration et l'exploitation pétrolière.

Roche-mère
Elément indispensable du système pétrolier

Roche-mère
Objectif d'exploration et de production



Conclusions



Merci de votre attention...



Innover les énergies

www.ifpenergiesnouvelles.fr

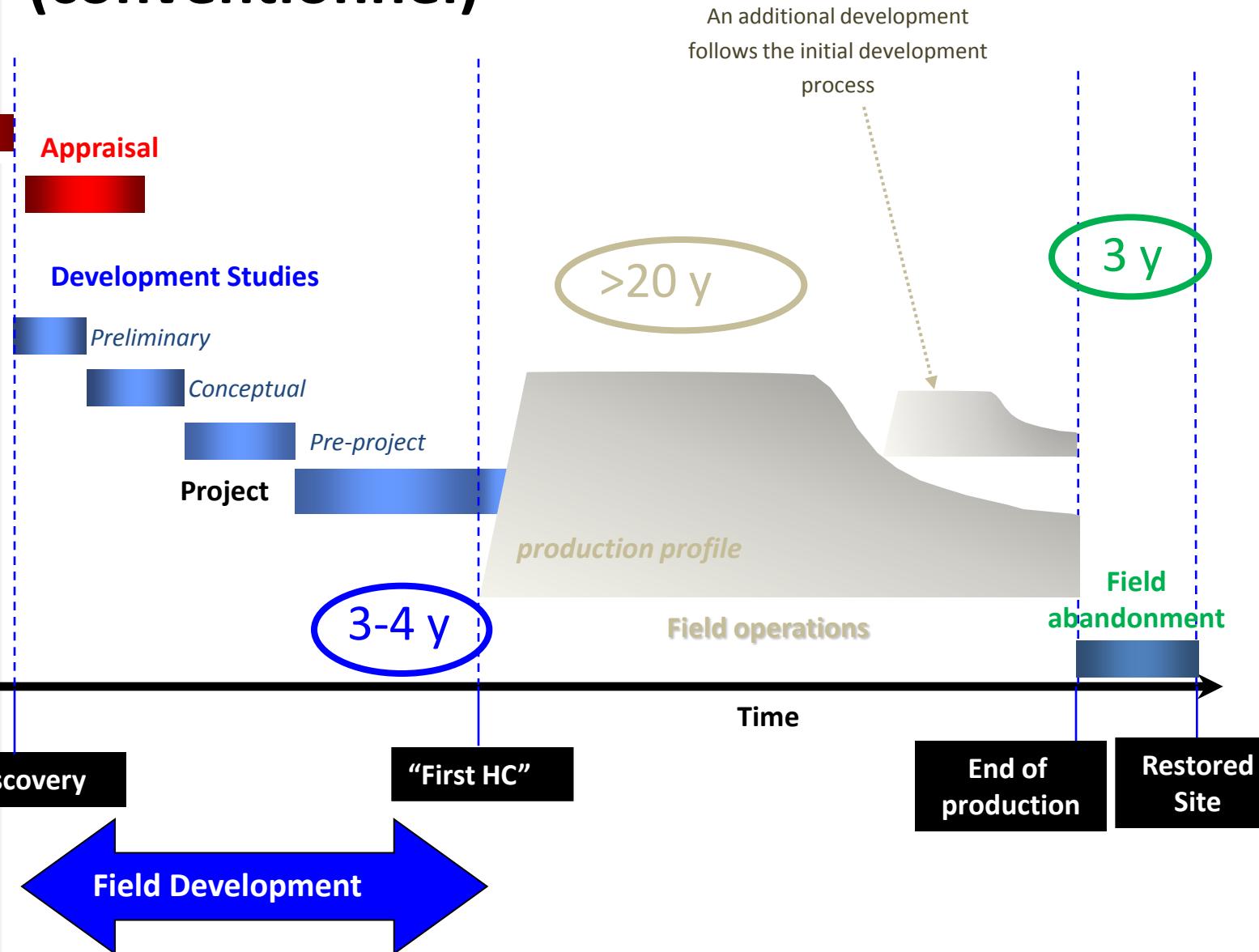
Shale Gas



Sylvie Duflot – Total Gas Shale Europe



Les différentes phases d'un projet (conventionnel)

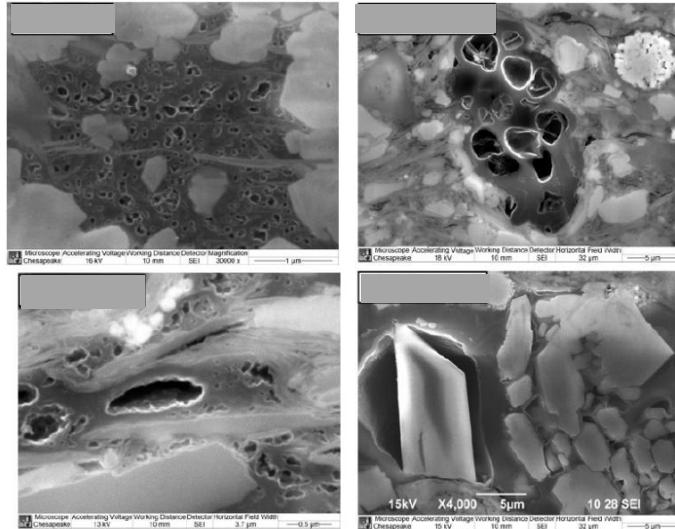


Du gaz naturel dans une roche peu perméable



- ▶ Shale gas is generated through burial of argillaceous sediments, rich in organic matter, where it remained trapped.
- ▶ It is mostly made of methane.

Le gaz de schiste et le gaz naturel ont la même origine et la même composition



- ▶ Permeability of these rocks is extremely low.

Les caractéristiques de la roche nécessitent l'usage de techniques spécifiques pour assurer un niveau de productivité économique

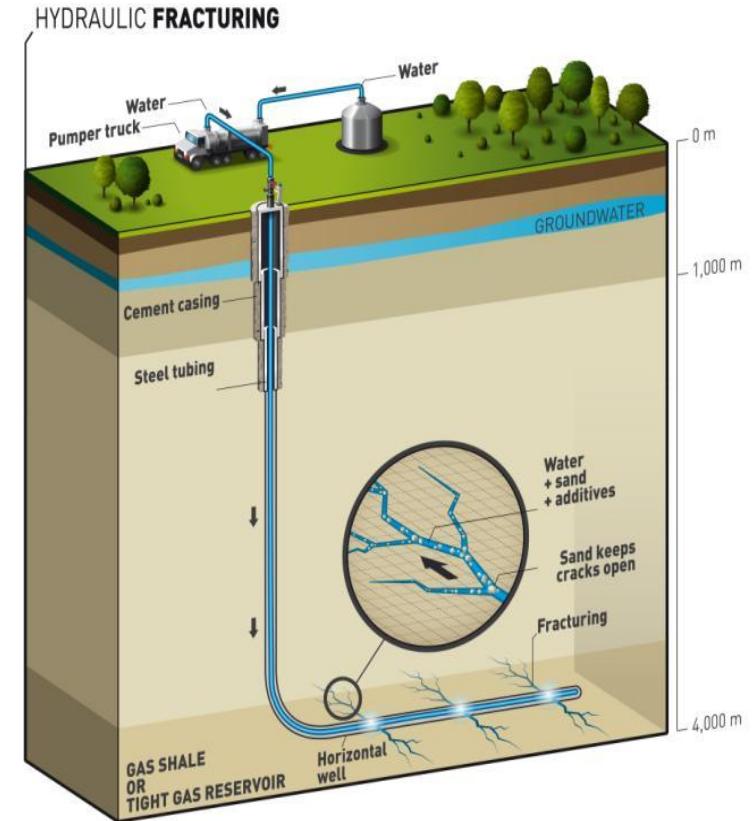


Specific production techniques



- ▶ Two types of technology required to enable sustainable production :
 - Horizontal drilling, which increases the productive section of each well
 - Controlled hydraulic fracturing, which artificially improves rock permeability.

- ▶ The amount of gas retrieved from each well remains low
 - This implies a large number of wells to reach a significant level of production



These techniques are known to the industry and also used for conventional hydrocarbon production and deep geothermal energy.

Well architecture – a reminder

Shale gas wells are governed by the same principles as other types of wells. (conventional O&G, water, geothermal energy)



- Well drilling operations are completed through a succession of phases.

- A drilling fluid is always present within the borehole.
- A drilling phase is followed by running-in with a casing and its cementation.
- Quality control for casing and cement integrity is compulsory.

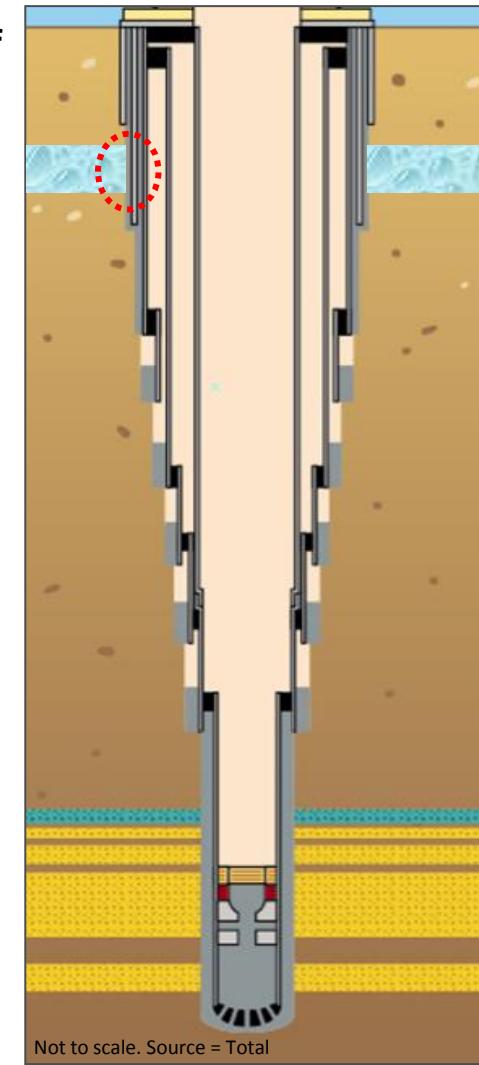
- Well design is aimed at isolation from the surrounding geological formations

- Pressure barrier (drilling fluid, mudcake)
- Mechanical barrier (casing, cement)

- Surface phases are designed to protect ground waters.

- Water based drilling fluids
- One to two fully cemented casing strings

O&G vertical well architecture



Drilling a well is a state-regulated process, following industry best practices and company internal procedures, using fit-for-purpose materials

Hydraulic fracturing



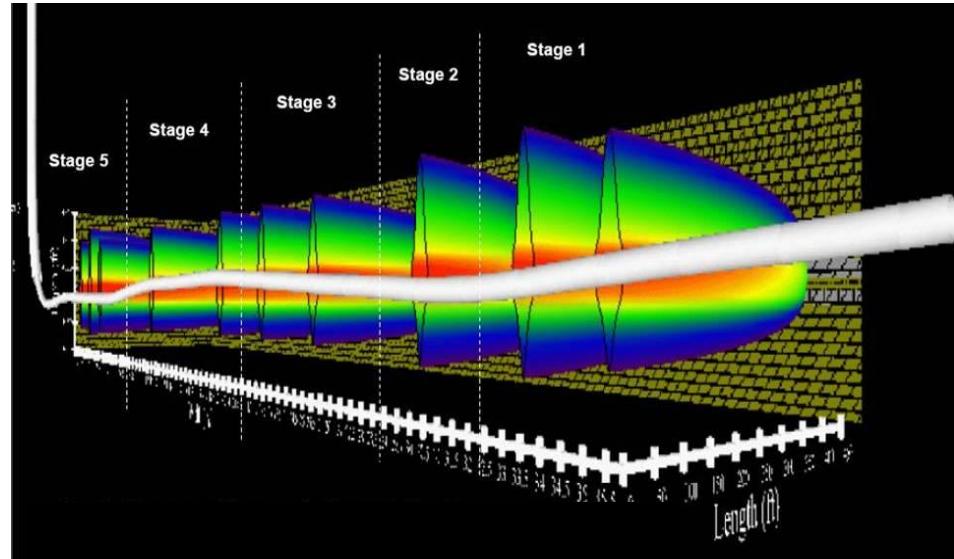
- ▶ Objective = re-open or artificially create a network of small fractures / cracks
 - In the targeted interval
 - Around the wellbore

- ▶ Operational procedure :

- Performed by successive stages
- Perforate production tubing and cement
- Pump fluid, propping agent (sand) and additives
- Let network develop
- Stop pumping, retrieve flow back fluids

- ▶ Network characteristics

- Develops perpendicular to minimum constraint direction
- Extend about 100m laterally, a few tens of meters vertically



- ▶ Average figures

- Horizontal drain length = 1500 to 2000m
- 5 to 10 fracturation stages
- 1500 - 2000 tons of sand for a 5-stage well
- 10 to 20,000 m³ water
- 90% water, 9.5% sand, 0.5% additives (volumes)

Frac design is variable : adapted to reservoir and well characteristics



Frac fluids



- ▶ Several stimulation fluid systems are available
 - Gel, Visco Elastic Fluids or Slick Water
 - Depends on the permeability of the formation
 - Shale gas is mainly stimulated using slick water

- ▶ Additives role
 - Reduce frictions
 - Improve proppant carrying capacity (gel)
 - Allow water removal while leaving proppant downhole after frac (gel breaker)
 - Remove bacteria
 - Prevent corrosion and scale deposits
 - Inhibit shale if needed

- ▶ Way forward
 - Shift toward the use of low or non-toxic products (food industry)
 - Transparency: <http://fracfocus.org/>

The exact fluid composition depends on reservoir properties and well conditions



Concentration	Unit	Component in System	Purpose	MSDS
917	Liter	Water		
81	Liter	22% Liquid KCl		KCl
0.6 to 0.84	Kg	CleanWG1	Friction reducer	FDP-S951-09
0.12 to 0.36	Kg	CleanBreakE	Breaker	FDP-S981-10
1	Liter	CleanSurf	Non-emulsifying Surfactant	FDP-S962-09



Make acceptability first priority



Aquifers



Protection of aquifers during drilling, fracing and production



Security and reliability of wells and installations

Reduction in quantity and impact of additives

Use of seismic data for localization and control of intervals to be fraced

Water



Minimize water usage



Reduce water usage in fracking operations

Search for solutions avoiding uses of public domain water domain and fresh water

Maximize water re-usage after adequate treatment

Ground



Minimize impact of industrial activities



Reduce number of industrial sites by drilling more production horizontal wells in each clusters

Install clusters close to existing infrastructures.

Transport fluids by pipelines.

Site restoration

Local communities



Impact of operations



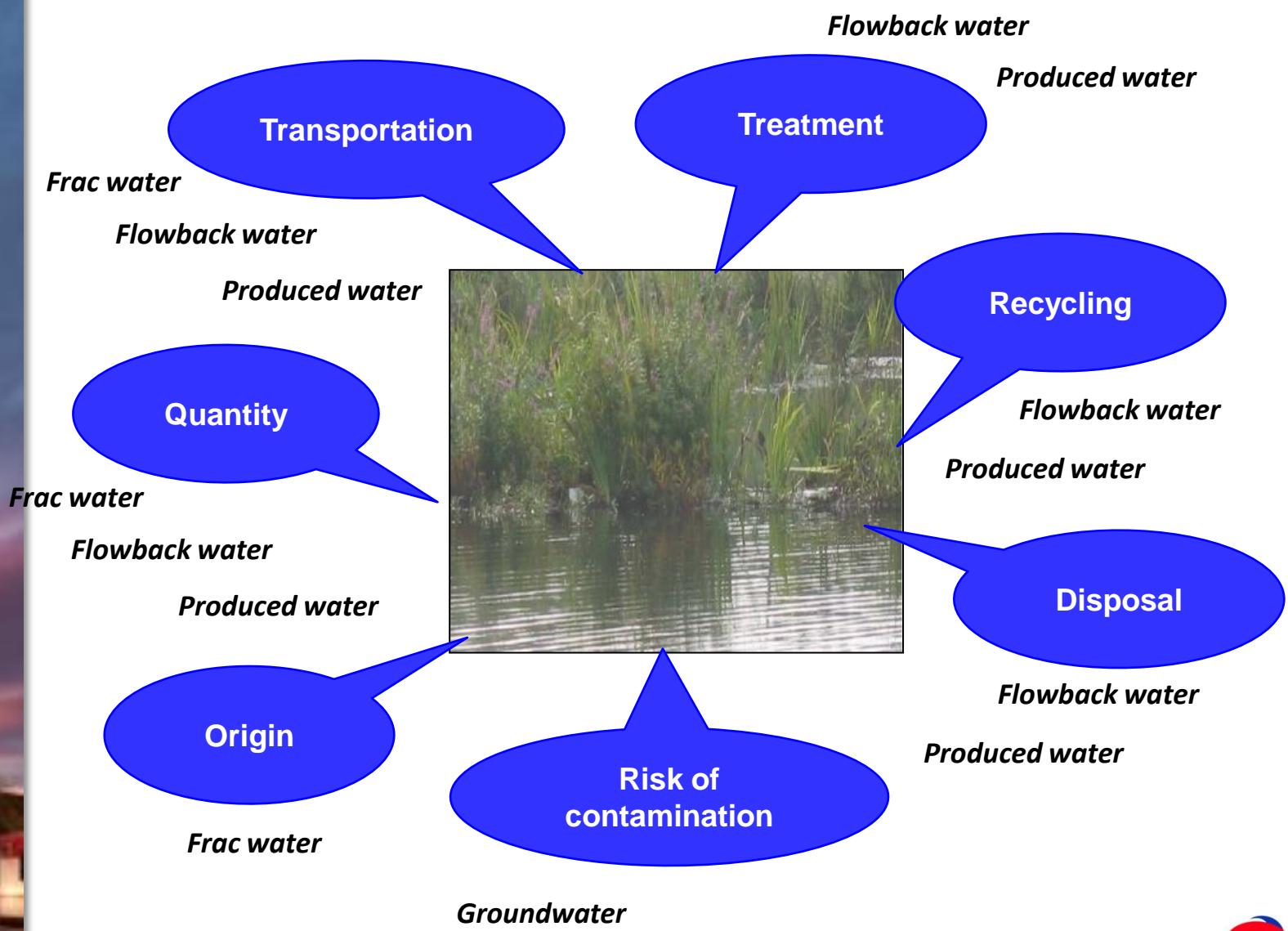
Consult and exchange with local communities

Take due care of local biodiversity, land view, heritage, dwelling and traffic issues in installations planning

Monitoring and respect of commitments

Legitimate questions requiring adequate answers and actions

Water management



Water management is well known to the O&G industry

Surface footprint

► A “cluster” based development

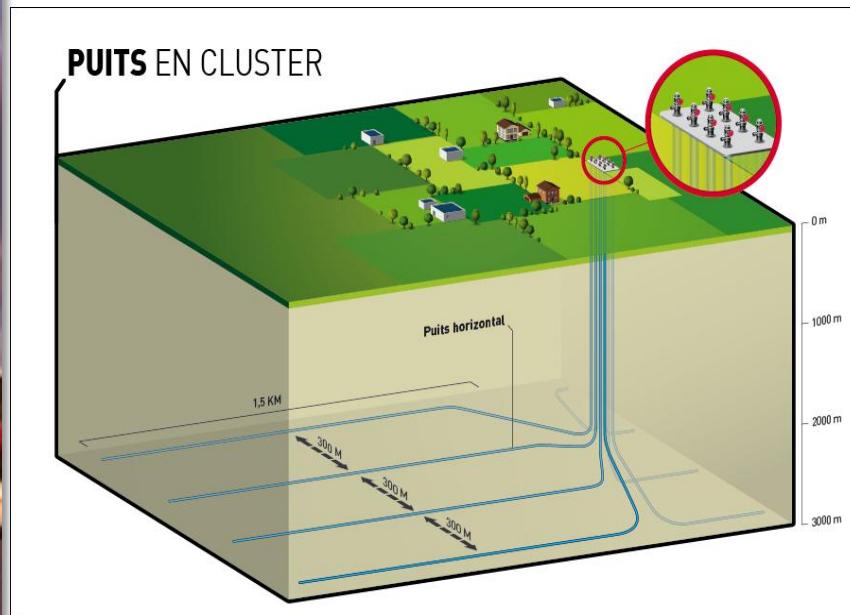
- Reduction of the number of surface locations
- Optimized surface footprint (input and output of material, fluids etc...)
- Optimized location of well horizontal section in the objective



Drilling phase

A solution adapted to the European context

► Site rehabilitation

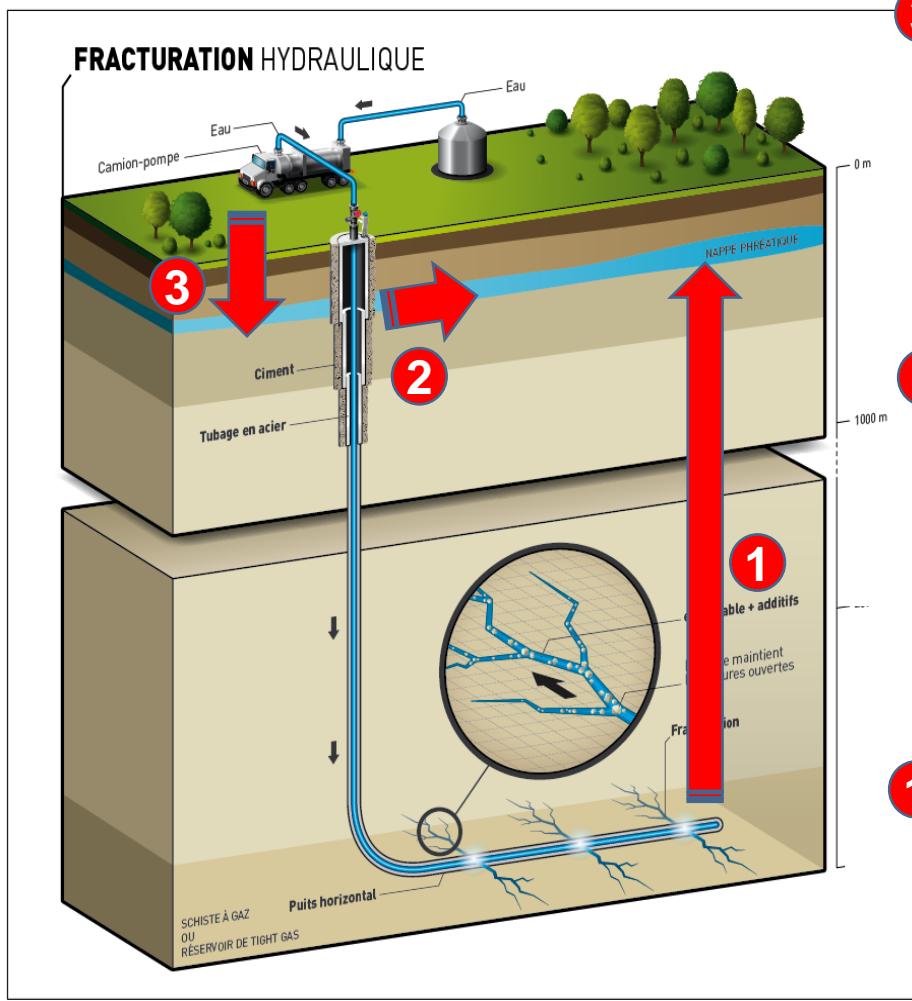


Fracturation phase



Production phase

Groundwater : risk perception



3

Contamination related to spill or containment failure.

2

Contamination due to well integrity issues.

1

Contamination due to hydraulic fracturing.

Risk known to the O&G industry (and others), requires respect of regulation and good industry practices

Risk known to the O&G industry and more widely to a large number of industries

Risk considered as extremely unlikely given safe distances from aquifers are respected

In a nutshell

- ❖ Shale gas exploration still in its infancy in Europe;
- ❖ There are associated challenges;
 - ... which are well-identified
 - ... which can be addressed in a safe way
- ❖ Shale gas will only be developed if industry, governments and the civil society are convinced it is worthwhile.



Disclaimer and Copyright reservation



The TOTAL GROUP is defined as TOTAL S.A. and its affiliates and shall include the party making the presentation.

Disclaimer

This presentation may include forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 with respect to the financial condition, results of operations, business, strategy and plans of Total that are subject to risk factors and uncertainties caused by changes in, without limitation, technological development and innovation, supply sources, legal framework, market conditions, political or economic events.

Total does not assume any obligation to update publicly any forward-looking statement, whether as a result of new information, future events or otherwise. Further information on factors which could affect the company's financial results is provided in documents filed by the Group with the French *Autorité des Marchés Financiers* and the US Securities and Exchange Commission.

Accordingly, no reliance may be placed on the accuracy or correctness of any such statements.

Copyright

All rights are reserved and all material in this presentation may not be reproduced without the express written permission of the Total Group.

